THE CANNED GOODS TRADE

An Independent Journal of the Canning and Allied Industries

THE CANNED GOODS AUTHORITY OF THE WORLD.

VOL. XXVII. BALTIMORE, MAY 5, 1905. NO. 37.

American Can Company

Principal Sales Offices:

New York.
Bowling Green Building.

Chicago, Ill.
Merchants Loan and Trust Bldg.

Baltimore, Md.
Boston and Hudson Streets.

San Francisco, Cal.
Hayward Building, Corner California and Montgomery Streets.

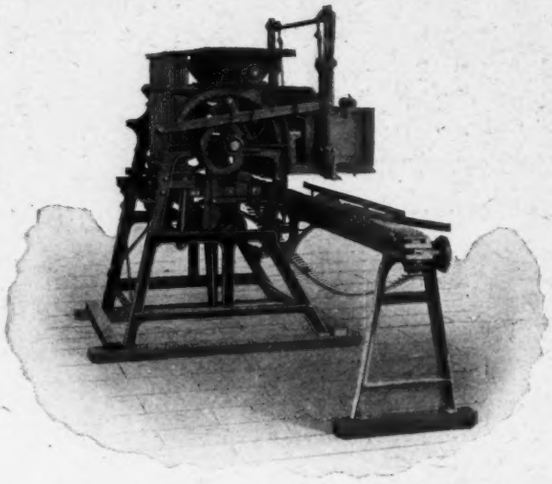
The New 1905 Model Bucklin Pea Filler and Briner.

FREEHOLD, N. J., October 28, 1904.

THE SINCLAIR-SCOTT CO.,
Baltimore, Md.

Gentlemen—Yours of October 26th is received. Refering to the Improved Bucklin Pea Fillers purchased of you this season, I would say that I operated them through the entire pea packing season with entire success. You will remember that I put in two of them to begin with, and immediately ordered two more. They do the work more completely than any filler I have operated heretofore. The cans are filled uniformly, the brine is drained off without any loss of peas, and in a perfect manner. There are no possible jams. Altogether, I do not see how you could improve upon them. Its capacity is fully equal to that of the Hawkins Capper. I shall equip my entire plant with them in another year.

Yours truly,
(Signed) JOSEPH BRAKELEY.



WAUSAU, WIS., December 6, 1904.

THE SINCLAIR-SCOTT CO.,
Baltimore, Md.

Gentlemen—In reply to your favor of recent date asking for a testimonial on the Bucklin Pea Filler and Briner we purchased of you the past season, will say that the machine gave us entire satisfaction, filling the cans uniformly and measuring the syrup correctly without any waste to speak of. We find its capacity equal to that of the Hawkins Capper, and probably would do more if necessary. On our season of nearly forty days' actual work on peas we were not delayed once by the filler.

Yours truly,
(Signed) WAUSAU CANNING COMPANY.

STITTVILLE, N. Y., Sept. 8, 1904.

THE SINCLAIR-SCOTT CO.,
Baltimore, Md.

Gentlemen—The new Bucklin Filler and Briner is a daisy; in fact the writer believes it to be the best Pea Filler and Briner on the market today, and no doubt when the pea canners "Catch On" you will have lots of orders. We did not have a moment's trouble with it. It worked beautifully all through the season, and of course we are perfectly satisfied with the machine in every particular.

Yours truly,
(Signed) STITTVILLE CANNING CO,
By D. B. Simmons, Manager.

CORAL, MICH, July 5, 1904.

THE SINCLAIR-SCOTT CO.,
Baltimore, Md.

Gentlemen—After giving your new Bucklin Filler and Briner a thorough test we feel free to say it is the best we ever saw. Its simple construction most adds to its merits. We have had more or less experience with the Pea Fillers now in use, and can truthfully say the Bucklin is superior.

Yours very respectfully,
(Signed) CORAL CANNING CO.,
Robt. L. Coffmann, Manager.

The "Colossus" Pea Separator

BUCKLIN CYCLONE PULP MACHINE

BUCKLIN FINISHING PULP MACHINE

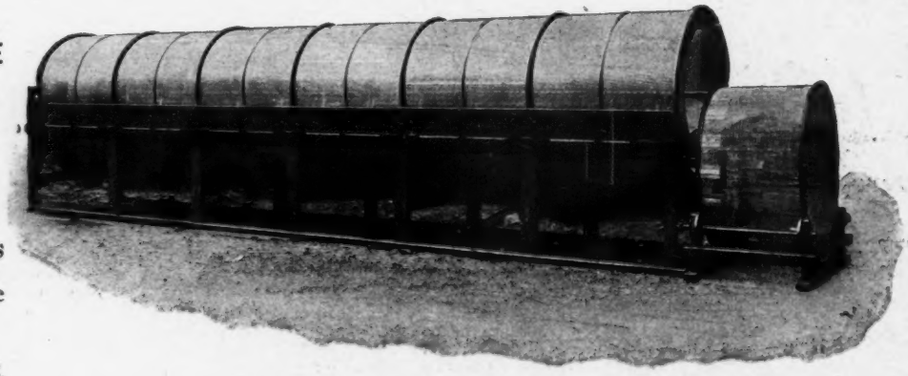
Pea Hullers

Cranes

Crane Fixtures

Peach and Apple Parers

KETTLES, CRATES, &c.



OYSTER BOXES AND CARS

Trayless Power Tomato Fillers

Foot Power Tomato Fillers

Pineapple Slicers

PINEAPPLE AND VEGETABLE GRATERS

Floor Trucks

CLUTCH PULLEYS, &c

SINCLAIR-SCOTT CO.,

Wells and Patapsco Streets,

Baltimore, Md.

POPE TIN PLATE COMPANY,

CHARLES E. POPE,
PRESIDENT

OFFICES:
PITTSBURGH, PA.

WORKS:
STEUBENVILLE, OHIO

Capacity, 700,000 Boxes Per Annum.

Special Attention to Orders from Canners and Can Manufacturers.

A QUALITY OF EXTRA SOFT AND WELL COATED PLATE MAINTAINED.

BUSINESS SOLICITED.

Corn, Pea, Tomato Machinery.

Will be pleased to know your wants.

If good second hand machinery I have it.

If gotten of me, is certain to be just as represented.
Guaranteed to be in first class condition.

H. COTTINGHAM,
BALTIMORE, MD

Canning Machinery
... OF ...
Every Description.

STEWARD'S

Sanitary Can.

Twenty-five million cans will be closed on our machines by one concern this year.

SAFE FOR ANY ONE TO USE. ***CHEAPER TOO.***

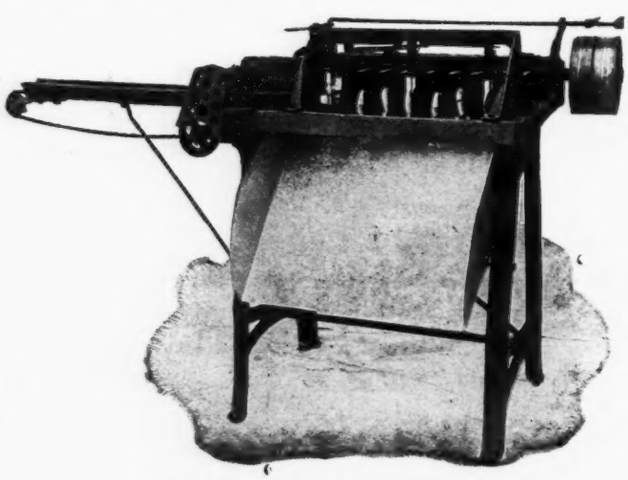
L & J. A. STEWARD,

Rutland, Vermont.

MORRAL BROTHERS, Morral, Ohio,

MANUFACTURERS OF

CANNING HOUSE MACHINERY



The Morral Improved Corn Cutter.

The Morral Can Wiping Machine.

TESTIMONIALS:

CIRCLEVILLE, O., March 1, 1905.

This is to certify that we have tried all of the latest improved corn cutting machines and can truly say the Morral Cutter is the best cutter we have ever used.

It has a positive feed, is simple in construction, is very strongly built and easily kept in order. It has the greatest capacity of any cutter we have ever used. Three Morral Cutters are now doing the work of four of another kind we used heretofore, and do the work better. They have more scrapers and will save corn over other cutters.

We now have fifteen of the improved Morral Corn Cutters in our Circleville factory, having discarded all other kinds of cutters and replaced them with the Morral.

We have used the Morral Cutters the past three years and they have given entire satisfaction, and we will cheerfully recommend them to any one wanting to purchase a corn cutter.

Very respectfully,

C. E. SEARS & CO.,
Per H. M. Crites.

SOUTH DAYTON, N. Y., Oct 25, 1904.

Morral Bros., Morral, O.

Gentlemen—We acknowledge receipt of your favor of the 24th and are much pleased to advise you that the three Morral Cutters purchased from you this year gave perfect satisfaction. The feeding device is an especial improvement over other makes which we have used on account of the fact that it will take any sized ear without clogging. We had absolntely no waste of any account this year, and can only speak of the Morral Machine in the very highest terms.

Very truly yours,
THE SHEPARD CANNING CO.

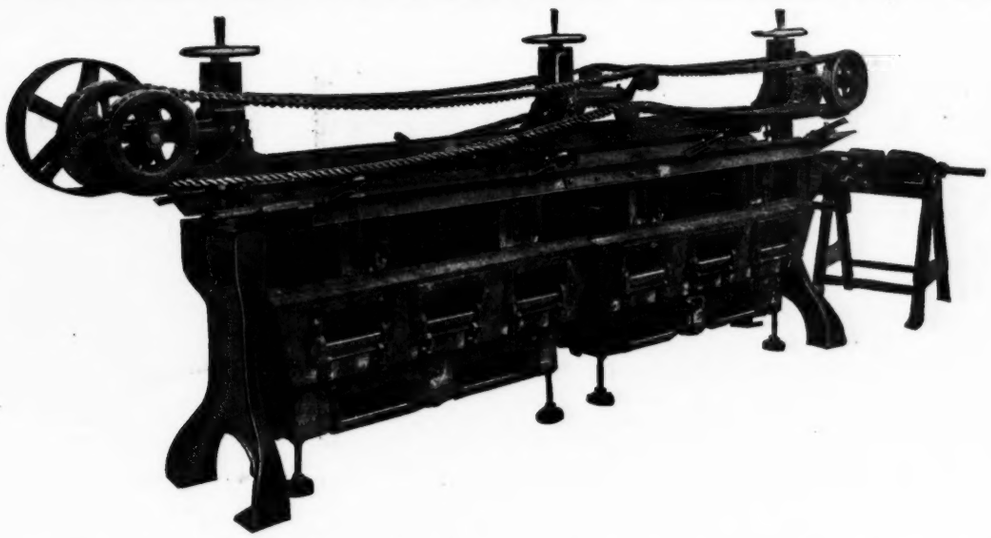
RIVERVIEW, ILLINOIS.

Morral Bros., Morral, O.

Gentlemen—The three Corn Cutters and Can Wiper furnished by you for our new factory gave splendid satisfaction. We have no hesitation in recommending them very highly.

Yours truly, THE RIVER VIEW CANNING CO.

DOUBLE CHAIN FLOATER



This Machine is the very Latest Design of Chain Floater, and will float the tops and bottoms of 130 3 lb. Cans per minute. It is a Complete machine in every respect, having aciding and cooling belt devices attached, and has proven to be a great solder saver. It is made either with or without a coal furnace.

SLAYSMAN & COMPANY,

Factory: ***125-127 East Falls Avenue.*** Office and Salesrooms: ***200 West Falls Avenue.***

BALTIMORE, MD.

PINEAPPLE MACHINERY

Built By

E. J. LEWIS, - - - Middleport, N. Y.

This is a SAMPLE of the duplicate orders we receive.

Via Commercial Pacific,
Honolulu, Feb., 3, 1904.

Lewis,
Middleport, N. Y.

Make four peelers like previous order, letter follows.

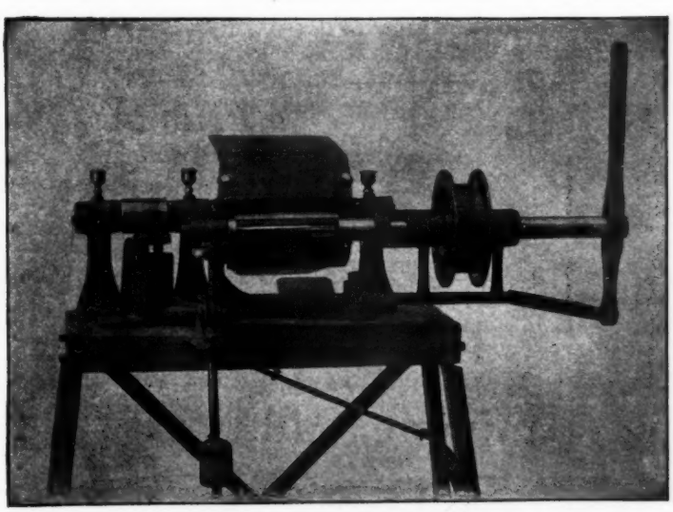
Hawaiian Pine Apple Co.

We also build the best line of

Can Making Machinery,

that is on the market. Capacity 12,000 in ten hours.

We also build String Bean Cutters. Write for Prices.



Pineapple Peeling Machine.

Patented Nov., 14th, 1893

Capacity 4,000 to 5,000 in 10 Hours.

Extra Coated Cans.

Lest there be some misunderstanding of the above matter, we desire to remind the trade that we have for several years furnished cans made from specially coated plates, carrying any weight of coating desired by our customers.

Our Standard Cans are invariably made from the best Standard Coke Plates that can be bought in the market, and we believe them to be proper and satisfactory packages for most varieties of fruits and vegetables.

Whenever the peculiar properties of the goods to be packed, or the preference of our customers require a specially coated plate, we are always ready to supply it at the actual additional cost to us of the material.

We shall be pleased to quote special prices on any specifications that may be submitted to us.

American Can Company,

Principal Sales Offices:

New York.
Bowling Green Building.

Chicago, Ill.
Merchants Loan and Trust Bldg.

Baltimore, Md.
Boston and Hudson Streets.

San Francisco, Cal.
Hayward Building, Corner California and Montgomery Streets.

STANDARD OIL CO'S **TIN CAN OIL** is used by 95 per cent. of the CANNING TRADE. Why? Because it is best and cheapest, and is for sale everywhere by Tank Wagon, in Barrels or Iron Drums.

Address Nearest Tank Station or BALTIMORE, MD.

THE CANNED GOODS TRADE

An Independent Journal of the Canning AND Allied Industries

BALTIMORE, FRIDAY, MAY 5, 1905.

The BEST QUALITY DELIVERY CANS

American Can Company.

SOUTHERN DIVISION

BOSTON & HUDSON STREETS.

C. & P. Telephones Mt. Vernon 3620, 3621, 3622.
Maryland " Windsor 435, 436, 437.

BALTIMORE

Quick Shipments. Best Goods.

Weekly Review

Of the Canned Goods Situation. Market Reports. Conditions and Changes. Outlook.

Spring is in full possession of the whole country at present, and is doing her best in the way of duty. According to the latest government reports, the temperatures east of the Rocky mountains to the Atlantic have been from three to five degrees above the normal during the past week, except in the New England region. Throughout the whole country the weather is at present favorable to all crops and the summing up of all reports in the various sections shows that the fruit crop will not be as much damaged in general as was anticipated. Cherries, however, excepting California, have been pretty nearly ruined, and the packers of that state will have a good thing on that line of fruit. Next to cherries peaches and pears suffered most, but throughout the South the injury to peaches was less than reported. In the middle and northern latitudes, however, the damage has been considerable to this fruit, but taken on the whole there will be a fair average crop. Pears suffered considerably, but as the country is now producing too many pears already the injury will not be noticeable. Reports from all sections are that the apple trees are in full bloom and in excellent condition and there is fair assurance of a large apple crop; this is the most important fruit of all for the values of all other fruits depend upon the extent of the apple crop.

In vegetable crops, the agricultural sections are making up for the backwardness of the early time of the year and corn planting is now getting into full swing. It is not likely there will be much extra early sugar corn planting done, as quotations for spot corn offer no inducement for an extra early pack.

There are very few reports of any kind coming in about peas. Never in the history of the pea-planting business, where all parties concerned in them were so indifferent about them. An ordinary average acreage was put in by the truckers in Virginia and North Carolina. Packers are not hunting peas anywhere to any activity and we believe that if the late March frost had utterly destroyed the truckers crops of peas there would have been little comment. A fair amount of peas were put in here in Maryland, about the usual average and in this State they are reported doing fairly well. The Anne Arundel peas are showing up to good advantage at present. The planting of peas

on the Eastern shore will not be as heavy as in past years and throughout the State in many trucking regions, farmers will put in wheat instead of canners' crops. We believe this peculiarity will affect the whole country, mainly because of the doubtful wheat situation in the Great Northwest.

Unless garden truck pays assured good profit the farmers prefer to risk wheat, but a change may come over this condition by the preference which Europe seems to give to Russian cereals. The spot and future conditions therefor of both the weather and the crops are not exciting in any particular. It looks, however, as if we were going to have a season of agricultural pests; some reports already state that tomato plants are being attacked by some of these and as our spring temperatures are almost those of summer there will be full opportunity for the development of such.

The spirit of the season so far as business is concerned is one that deals only with present facts. Every crop as it comes in will be handled according to its immediate quantity and we would therefore not be surprised to notice unprecedented and remarkable variations in all sorts of fruits and vegetables in tin.

Corn seems inclined to go the even tenor of its low-priced way at the present time. Tomatoes continue more erratic but at present are not promising for the packers, as during the past week a number of future contracts have been placed at 62½c. for No. 3 standard. Such action as this is double assurance that the prices of tomatoes will not advance during the season. The destruction of the crop by calamity or an acreage so small as to make the supply insufficient, might advance prices in the tomato market but neither of these things is to be anticipated; the only hope of tomato packers therefore is in the direction of machinery, for if the present low quotations have come to stay, unless the farmer is willing to considerably reduce his charges there is no hope for the packers, except in the machine man. The packer, however, will have little choice as to which he will do, pack tomatoes or something else which pays no more, for he is in the position of the man in Arkansas, no matter which of the roads he takes he will be sorry he took it.

Strawberries have been coming into this market in rather a large supply. By the middle of the month there will probably be a number of packers at work on them. There are great variations, however, in the quality of the supply and the whole country seems to be fixed in pretty much the same condition. Shipments from the Southern States and the Mississippi Valley are becoming plentiful and Texas and the lower Missouri Valley are turning out large quantities; it is therefore to be expected with the absence of peaches in that region, it would be wise for the packers to give their attention to small fruits at the present time.

As usual almost no variations in the market for spot goods. Some packers are cleaning up their last holdings of blackberries at a reduction.

Second peaches show an advance of about ten cents since last week and second tomatoes number two are about two and a half cents higher; number two tomatoes are higher all around.

County corn for standard is quoted here at 50c., dry pack at 65c., and extra fine at 85c., all for local pack.

Holdings of pineapple are quoted as follows: No. 2 standard, 90c.; extra, $1.20; No. 1 fancy sliced out of quotation; grated, $1; No. 2 fancy grated, $1.75; No. 3 pie grated in water, 65c.; in syrup, 70c.; gallon pie grated in water, $2.

No. 3 standard tomatoes are quoted here at 62½c.; extra, 95c.; No. 3 seconds at 60c.; gallon standards at $1.75.

In cans and canners' metal there is nothing new. Packers feel assured that there will be no advance now in the price of cans during the next three months and the hand to mouth spirit we spoke of affects this line of the trade as well as the others.

In pig tin there is the usual slight variation, quotations are slightly lower this week than last, values at present ranging from $30.40 to $30.65. There is no change in other canners' metals.

QUALITY and QUANTITY, Fair Treatment, with Dependable Deliveries AMERICAN CANS

American Can Company,

BOWLING GREEN BUILDING,

NEW YORK.

Sales Office For Territory Including New York, New Jersey and New England.

New York Market

Reported by Special Correspondent. Market Conditions, Changes and Outlook.

Probably no canned goods dealer in this market is sorry to have April give place to May, for whatever the future may have in store it is looked upon as almost certain that it can't be worse than the past. The uncertainty during April and the general unsatisfactory conditions in the market caused dealers to wonder what was coming next, and they are not done wondering yet. Trade still remains extremely quiet, with positively nothing doing beyond the filling of routine orders, and these have been small. At the close last night there appeared to be a firmer undertone to the market and some dealers are hoping for speedy improvement shortly.

Tomatoes.—Apparently the market is firmer, but the unsettled conditions in the past and the loss which followed any immediate gain have caused dealers to be wary of accepting appearances to the real thing until some stability has been demonstrated. One broker who has just returned from a trip through the Maryland packing centers says that he could find no sellers of standard 3s at less than 60c. f. o. b. He said that he has recently sold standard 3s at 62½c., and in one or two instances, at 60c., delivered New York, but he says that he can no longer find sellers at those prices. Many inquiries have been received and one broker says he could place 20,000 cases at 62½c. delivered here. All brokers say that inquiries from jobbers are increasing, while goods that can be obtained within buyers' limits are decreasing. Packers are refusing to sell goods at 65c. delivered. Boston wants goods and there are reports of a sale of a considerable block at 60c. f. o. b. Spot trading is slow and prices unchanged.

Corn.—The market is easy. There is a good stock of southern packed Maine style obtainable at 52½c. delivered and probably in some instances 50c. would buy. Some state packers are offering to make concessions to secure contracts for futures, but buyers are indifferent and have so far paid no attention to these propositions. Nothing was said about western goods.

Peas.—The market is dull and sales are limited mostly to actual requirements. No movement was reported in futures and conditons are substantially the same as hitherto reported.

Asparagus.—Packing is proceeding well on the Coast. In this market interest has revived under orders for 25 to 50 case lots from interior dealers. Local jobbers are supplying these requirements at full prices. It is said that the conditions are favorable and that business will continue as good as it is now indefinitely.

Fruits.—Aside from peaches no interest is reported in any variety of fruits. A possible shortage in the South, due to the recent frosts, which are said to have killed the fruit buds has caused holders to refuse to dispose of their goods except at full range of values, and it is expected that eventually prices for futures will be advanced.

Salmon.—There are no changes in the salmon market. Buyers continue to confirm orders for Columbia river Chinooks at full prices, $1.45 for talls, $1.55 for flats and 95c. for halves. No business is reported in spot goods.

Sardines.—Opening prices on 1905 pack made by an outside interest are reported as $2.80 for domestic quarters in oil. Buyers who take season's delivery can get goods for $2.70 to $2.75. The Seacoast Packing Co. has not yet announced opening prices. The spot market is unchanged.

HUDSON.

QUALITY and QUANTITY, Fair Treatment, with Dependable Deliveries—AMERICAN CANS

American Can Company,

CHICAGO.

Sales Office for all States Between Ohio and Utah, inclusive.

More Pure Food Nonsense.

Not only have the Pure Food Faddists resorted to the magazines and papers to spread their story, but they have even gotten it told from the pulpit as a matter of religion. We were much surprised at an article in one of the best known papers of New York City, under the heading, "The Moral Side of Food Adulteration," by Rev. Albert E. George. This reverend divine, of whose creed or standing we are not informed, had evidently come into possession of a copy of the North Carolina Agricultural Experiment Station Bulletin, of December, 1904, and proceeds to moralize and demoralize therefrom.

After stating that moral principles should guide them (the people) in the selection of food, he goes on to say: "Even canned Boston baked beans are trifled with. A can of this reached North Carolina a short time ago, and it was pronounced by the chemist to be 100 per cent. adulterated." We wonder how the chemist ever told that the can was baked beans; and even if the label contained this legend, was it really adulterated? Was it not rather a can of preservative, or embalming fluid, or paint or some one of those pet names for such material? Since it was 100 per cent. adulterated, where were the baked beans?

But this is only another example of how far this farce can be carried, and even by men who are supposed to be above the average in intelligence.

The facts in the case are: Among the canned goods examined and reported in the bullitin referred to there was one can of baked beans, the brand name or price of which is not given though we will warrent it was very cheap, and this can was found by the chemists to contain adulteration. In summing up the articles examined to arrive at the percentage of canned goods adulterated, baked beans of course stood 100 per cent adulterated. But our learned Domine above was even worse than the packer, for he put this 100 per cent into the one can. And thousands of other sensless, irresponsible parties holding public offices are indulging in just such learned attacks as this against the greatest blessing bestowed upon mankind–canned goods.

Grant & Beall, Bankers and Commission Merchants, is the firm name for a co-partnership firm opening up offices No. 503-504, 42 River street, Chicago. Their specialties are canned goods, pickles and grocery sundries. Both members of the firm have had a long experience in their line. Mr. Grant has been closely identified with the canning and packing business for 25 years, both as a manager and salesman.

A canning company at Elverson, Pa., is making active preparations for the coming season. It has the promise of the farmers that a large acreage of vegetables will be planted for its sole use.

Joanna, Pa.—Canvassers representing the Elverson Canning Company are calling on farmers in these parts, showing the monetary results to be obtained from cultivating sugar corn and tomatoes for the factory.

FOR SALE.

One Ferris Wheel Tomato Scalder made by Fancher Machine Co., Baldwinsville, N. Y. Slightly used.

Address SCALDER,
Care The Trade.

WANTED.

A competent Superintendent for plant; capable of attending to apple juice in all phases. Give references.

R. M. HUGHES & CO.,
tf. Louisville, Ky.

FOR SALE.

2 Mitchell Floaters, each	$75.00
1 Stevenson Rotary Tester	450.00
1 Cameron Body-maker for 2 & 3 lb. Cans	600.00
7 Stevenson No. 4 Treadle Pressure, each	35.00

tf. SLAYSMAN & CO., 200 W. Falls Ave., Baltimore, Md.

WANTED—An up-to-date processor, who understands the full line of Vegetables and making Tomato Catsup, Give reference and Experience. Crider Canning Co., Crider, Ky.

NATIONAL CAN CO.

Oyster, Fruit and Vegetable

CANS

STANDARD SIZE AND QUALITY.

CAPACITY: 100,000 PER DAY.

ONLY THE BEST COKE TIN PLATE USED IN MAKING CANS.

GET OUR PRICES BEFORE BUYING.

United States Cipher Code.

121 N. Caroline Street,
Baltimore, Md.

"Amalie Brand"

COLORS

Adsolutely Natural, and their Strength makes them Cheaper than other Colors. We can prove they are absolutely harmless.

STRAWBERRY COLOR

We have made a famous reputation for this Color, and have cans in our Laboratory, packed two years ago, that show their color unchanged.

Packers should use only "Amalie" Brand Colors

L. SONNEBORN SONS,

German-American Chemical Works,

801-809 S. WOLFE STREET,

BALTIMORE, MD.

Tin Cans

for

May Delivery

PACKERS WHO HAVE NOT ALREADY PLACED THEIR ORDERS WILL SAVE MONEY BY GETTING IN THEIR STOCK OF CANS NOW, INSTEAD OF WAITING FOR LATER DELIVERIES.

The Virginia Can Company offers the trade a strong, smooth, safe can.

In writing for prices state about how many will be needed.

Virginia Can Company,

BUCHANAN, VA.

☞ *We furnish the Solder Hemmed Cap at regular prices.*

Jobbers' Views

Conditions as Observed by Leading Grocer Journals of Various Sections and Their Comments.

New York.

Tomatoes are still offering at low prices. The established quotation for regular standard No. 3 Maryland goods is 60¢ f. o. b. Baltimore or Harford Co. When offerings are lower, the quality is also lower. The supply is likely to last well into the next winter. The pack of 1904 was indeed so large that unless the consumption has been phenomenally large also there will be no need of an average pack of tomatoes in 1905. The corn supply is equally full of the lower grades. Peas are in rather better supply than is usual so near the new crop season. Nobody seems to be in dire want of large quantities of corn or peas and prices are about as last noted. Beans also dull. A firm feeling continues in fruits. Salmon is in a waiting position, the buying element doing nothing beyond routine purchases for immediate requirements, while waiting for indications of the volume of the 1905 pack. The spring run is now in progress in the Columbia River, and so far it has been light, but the fish are reported to be of fine quality. This is the chinook run. Sockeye salmon is expected to run freely in Puget Sound this year, and buyers are awaiting the opening of prices in the expectation that they will be low. Domestic sardines are quiet and firm.—*Merchants Review.*

Chicago.

An unusual amount of interest is being taken in domestic sardines, owing to the recent advance in quarter oils and the later rise in three-quarter mustards, both being 25 cents per case. These advances are believed to be on account of smaller supplies than was thought existed, and the conditions are such that a further rise in prices would not come as a surprise. Salmon is firm also, as stocks are reported well controlled and none too large for requirements. Demand for salmon is increasing steadily as spring advances. Cove oysters are firm and selling freely to the trade. Canned lobster is very firm owing to scarcity. Tomatoes are reported a little stronger, as demand during the last two months has removed a good portion of the supply and strengthened the situation. Corn is unchanged. Demand is reported to be large. A good business is also reported on canned peas. Prices are steady. The trade are taking more interest in California canned fruits, which are very firm, as stocks are light. Other fruits are steady, with the demand improving.
—*Grocers' Criterion.*

Philadelphia.

The tomato situation is unchanged. The market is quiet and with neither special demand nor change in price. In corn there is some demand for cheap Maine style corn, the supply of which is getting down a little. The market on this grade is firmer. Other grades are quiet and unchanged. Peas are in fair demand, speaking more of the cheap grades around 55 to 60 cents. The supply of this grade is not large. Good grades are neglected. Peaches are quiet and unchanged. California lemon clings are scarce on spot and unchanged in price. Eastern peaches are dull. The general line of small Baltimore canned goods is unchanged and the California general line is also unchanged and quiet.—*Grocery World.*

Toronto, Canada.

The feature of the canned goods market this week is tomatoes, importations from the United States being on a large scale. The market over there is exhibiting a firmer tendency and indications point to an advance in the near future.

A better demand is also noted for all varieties of canned fruits. A scarcity of sardines is reported, and it is not improbable that prices for the new pack will be higher than last year.

Montreal, Canada.

Canned goods market is featureless and trade quiet, no particular lines being in more than usual demand at this season. Canned fish and fruits moving steadily. Tomatoes are offered to the jobbing trade at somewhat lower prices, though the price of $1.30 still obtains. One jobber reports having had offers of $1.15.—*Canadian Grocer.*

London, England.

Salmon.—In this market, as in the other markets for canned goods, business has been affected this week by the near approach of the Easter holidays, but prices, both for British Columbia and Alaska are unaltered.

Lobsters remain firm.

You know the DISADVANTAGES found in Filling and Capping, with Solder and Acid,

The Can with the Cap Hole.

Do you know the ADVANTAGES found in Filling and Sealing, without Solder and Acid,

The Can without the Cap Hole?

A SNAP TO FILL. A CINCH TO SEAL.

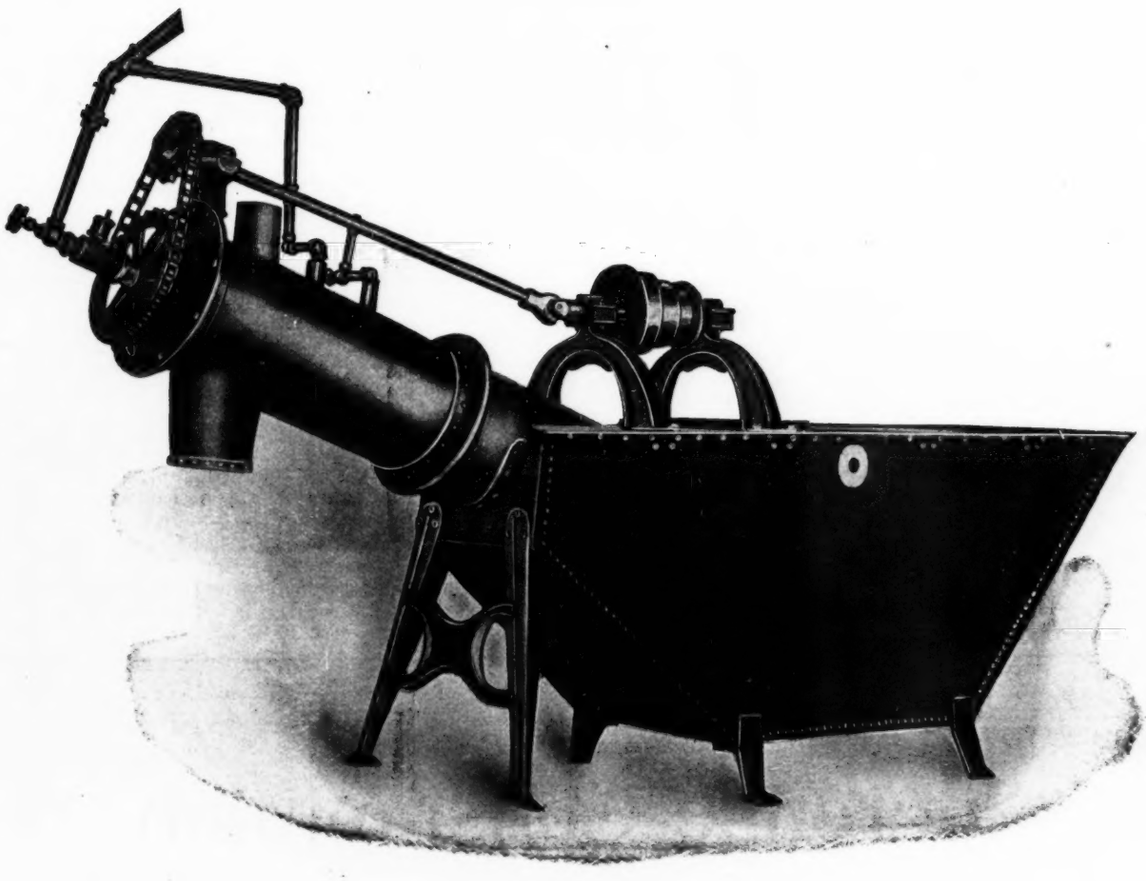
A SORT OF OPEN AND SHUT ALL AROUND.

SANITARY CAN COMPANY,

Factory:
FAIRPORT, N. Y.

N. Y. Office:
105 Hudson Street.

Tomato Machinery.



Baker's Improved 'Power' Tomato Scalder.

This is a combined Washer and Scalder. Scalding is done with live steam.

Best Method. Saves the fruit.

WE MAKE A FULL LINE OF TOMATO CANNING MACHINERY, INCLUDING SCALDERS, FILLERS, EXHAUSTERS, ETC.

Sprague Canning Machinery Company,

DANIEL G. TRENCH & CO., General Agents,

42 RIVER STREET, CHICAGO ILL.

Liverpool, England.

Sardines.—A quiet although firm tone has pervaded this market. Reports of the fishing are of an unsatisfactory character.

Meats.—A fair business has been done this week and there is a good consumptive demand. Prices are firm, especially for ox tongues, stocks of which are getting into a limited compass, whilst indications point to restricted supplies in the future.

Fruits.—The spell of cold weather, in view of its possible effects on the fresh fruit industry, is causing more attention to be devoted to canned fruits. Pines are moving off more freely, and the market is firm. Arrivals include the "Bucentaur," with 500 cases; the "Idomenus," with 7,849 cases; and the "Ajax," the last named to Liverpool, with 6,933 cases pines.

Salmon.—There is more inquiry for best in tall tins, and the relative good value that is being offered in this package is inducing a larger demand. Halves are also asked for.

Sardines continue steady.

Fruits are in better inquiry, probably in anticipation of the holidays. The lower prices for pineapples are causing more attention to be paid to that article.

Meats firm.—*Grocers' Gazette.*

CORRESPONDENCE.

Baltimore, April 29th, 1905.

It seems to be the general idea here that the market this week closes with a little better feeling than we have had for some time. A number of rather large lots of tomatoes, which have been lying around in Baltimore and hanging over the market, have finally been entirely cleaned out. Certainly the quantity of 60¢ tomatoes in sight, as we write this, is very decidedly smaller than it was last week. There have been all kinds of reports coming in to us about large lots of tomatoes having been sold at such ridiculous prices as 52½ to 55¢ per dozen. Where there is smoke there is usually some fire, but we are inclined to think that these reports are very largely in the nature of "fairy" stories, and it is perfectly safe to take them with a grain of salt. One large Baltimore concern, Messrs. William Numsen & Sons, authorized us this week to buy for their account 100,000 cases of No. 3 standard tomatoes at 55¢ per dozen, f. o. b. Baltimore. Of course, we did not get a case, and this, perhaps, will show more clearly than anything else how idle most of these reports are. We again call your attention to the market on No. 2 tomatoes. Everything in Baltimore under 50¢ per dozen seems to have been entirely cleaned up. As above quoted, we can still buy a few 47½¢ goods in the county.

There is nothing new in the situation on futures. We are booking some orders at 47½ and 65¢ per dozen, less 1½ per cent, f. o. b., good brands, No. 2 and No. 3 standards.

Corn.—As indicated from week to week, the demand for cheap shoe peg corn has been excellent, and it looks as though the market is in decidedly better shape. Buyers who are interested in this style of corn will do well, we believe, to investigate the market closely.

We are having a better demand for future corn, and are buying first-class Maine style standard sugar, 1905 packing, at 60¢ per dozen, less 1½ per cent, f. o. b. Baltimore rate of freight guaranteed.

Pineapples.—It looks as though some pineapples will be packed in Baltimore next week, but it is hardly likely that the quantity will amount to much. It is probable a number of vessels will arrive here, and if the cost of the raw material is not too high, perhaps a number of packers will feel disposed to buy a few pineapples just to try their machinery.

Peas.—Peas have been dragging along, but there is some indication of a better demand for them.

Spinach.—We are offering strictly high-grade No. 3 standard spinach at 90¢ per dozen; gallon standards at $3.15 per dozen, regular, f. o. b. Baltimore; new packing, free from grit.

Peaches.—There is a fair jobbing demand for peaches; the market is unchanged, except possibly a little stronger feeling in No. 3 second whites, whih now cannot be bought under $1.10 per dozen.

We have this week booked a few orders for future peaches. As previously advised, most of the packers here are very shy of taking any future peach business. There is enough uncertainty about the outlook to render it risky. However, it seems there are some packers here who are willing to take chances.

THOS. G. CRANWELL & CO.

Kansas City, Mo.—The Block-Horn Preserving Company has filed articles of incorporation. It succeeds the Otto Kuehne Company.

Bangor, Me.—The Seaport Canning Company have two of their best factories at Lubec, known as Nos. 8 and 9. These plants are being equipped with up-to-date facilities and are now undergoing alterations to an extent that will put them in condition to have a packing capacity of 200,000 cases of sardines.

Increase Consumption

of canned goods by packing none but wholesome fruit. Where is the packer who fails to get a fair profit on a good article, well packed, in neat, well labeled packages?

The public are asking for the best---and a few years' effort in supplying this demand will put cheap goods out of the race. Quality first.

Nothing like good goods, good to eat, for the retailers' shelves. It will increase the sale of all who dare to pack the best.

The Knapp Labeler and Boxer help "like the dickens" when you come to label and box your pack. Mighty satisfactory to use the best methods.

BERGER, CARTER CO.
PACIFIC COAST DEALERS,
150 Beale Street,
SAN FRANCISCO, CAL.

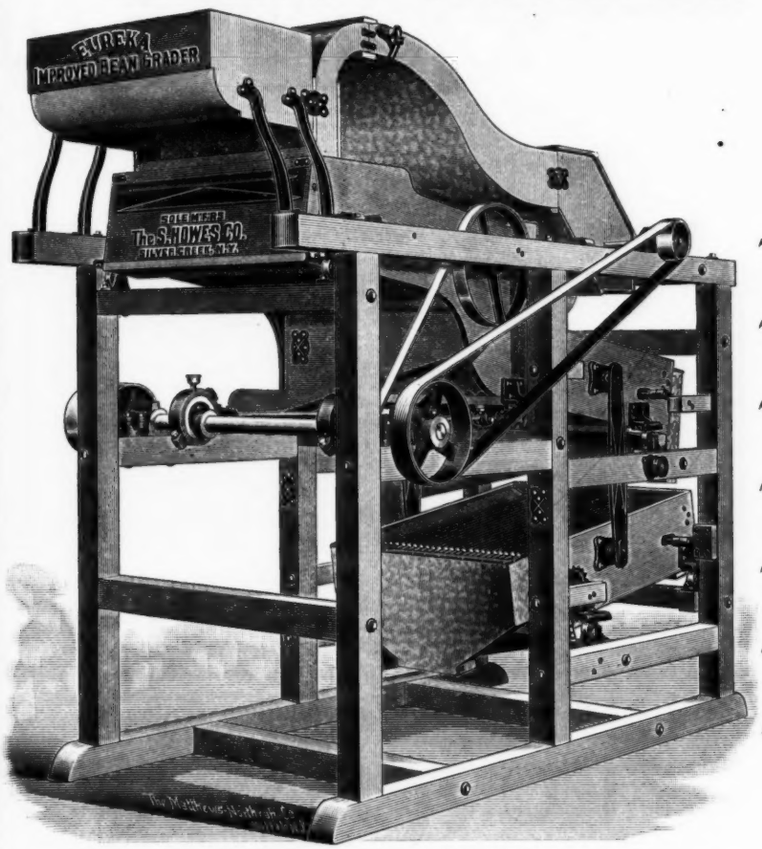
The Fred H. Knapp Co.

80 WABASH AVENUE——————CHICAGO.

EUREKA EUREKA

OUR LINE OF

EUREKA CANNING MACHINERY



IS THE MOST COMPLETE IN THE WORLD—IT INCLUDES, AMONG OTHERS,

The Eureka Green Pea Grader,

The Eureka Green Pea Cleaner,

The Eureka String Bean Grader,

The Eureka String Bean Cutter,

The Eureka String Bean Filler,

The Eureka Tomato Pulper,

The Eureka Corn Husker.

MODERN AND UP-TO-DATE IN EVERY DETAIL.

IRON-CLAD GUARANTEE ACCOMPANIES EVERY SALE.

THE RESULT OF YEARS OF EXPERIENCE.

The S. Howes Company,

(INCORPORATED)

Silver Creek, N. Y.

EUREKA EUREKA

FOR SALE.

The following machinery, in perfect running order, is offered at bargain prices:

1 Crosby Lock Seamer, with equipment for two and three pound cans.

1 Crosby two pound Header.

1 Crosby Rotary Crimper for two pound cans.

1 Crosby Rotary Crimper for three pound and gallon cans.

1 Crosby Invertible End Soldering Machine.

1 U. I. D. Co. Header for two and three pound cans.

1 Conant Single Cooker.

1 Conant Double Cooker.

3 1893 pattern Sprague Corn Cutters.

1 Burnham Double Cooker.

1 Stevens Tomato Filler.

2 Springfield No. 3 Gas Machines.

For particulars, address,

S. F. SHERMAN,

Utica, N. Y.

OUR

SOLDER Is made to suit our customers and we please all.

WIRE, BAR AND DROP SOLDER.

ALSO

Acid, Spelter & Soldering Irons.

S. JOHANCEN & COMPANY,

737 EAST PRATT STREET

BALTIMORE, MD.

A Canner's Trust

has to be placed in the machinery and appliances he uses, therefore a fhrifty packer will look up these now and see that they are all in good working order, and that he is well supplied.

We can Supply the Stock of

Crane Fixtures, Crates, Fixtures, Fire Pots, Burners, Valves, Furnace Doors, Grate Bars, Gasoline and Air Tanks, Jacket Kettles, Scalding Baskets, Steam Gauges, Trucks, Fruit knives and Parers, Capping and Tipping Coppers, Hand Cappers, Steels, etc., all at lowest prices. And

Tomato Scalders. Process Kettles. Order at Once

A. K. ROBINS & CO.

(S. M. SINDALL.)

AGENTS FOR

King, Queen,
Moore & Bristols,
and Stevenson,s
TOMATO FILLERS.

726 E. PRATT ST., BALTIMORE, MD

Every time you see this advertisement we want you to think of FLUX.

And every time you think of FLUX, we want you to remember that

EUREKA SOLDERING FLUX

Is the Best and Most reliable.

The Safest and Most Economical.

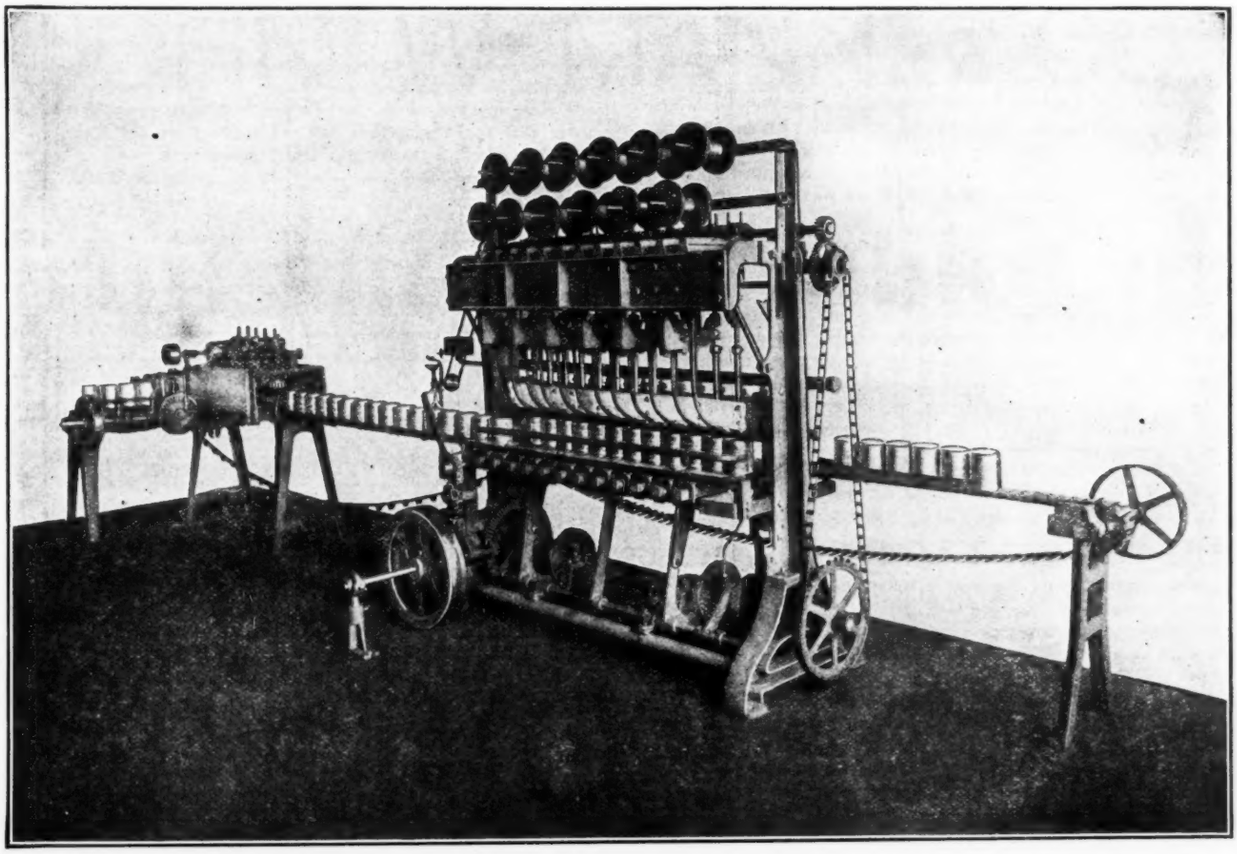
The Purest and Cheapest.

Our booklet tells how and why. Send for it today. Better still, send an order for a hundred pound keg.

GRASSELLI CHEMICAL CO.

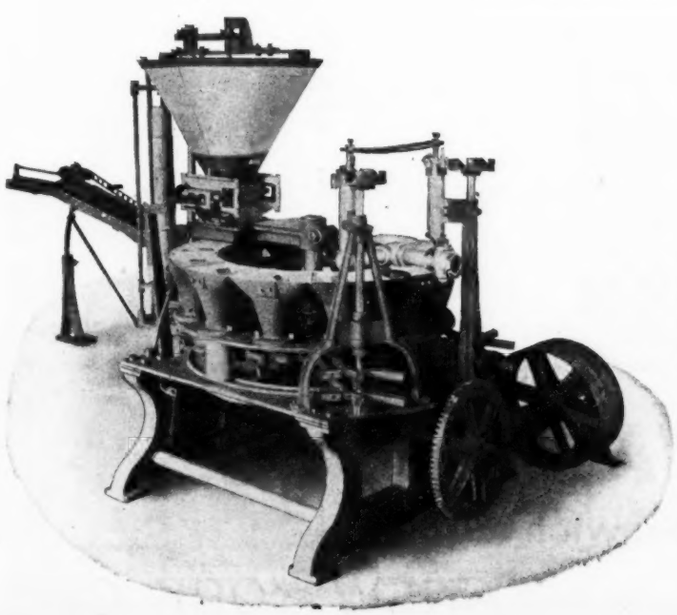
CLEVELAND, OHIO.

AYARS CONTINUOUS CAPPER



Absolutely positive can feeder and spacer. Has a perfect Wiper which will wipe clean. The aciding device puts the flux or acid on just where required, and only when can is in position. Positive solder feed, direct from spools, and only when cans are in position. Specially constructed Steels, requiring little gas to heat. Caps held down continuously from the time the steels are lifted until the next row is soldered, thus insuring a perfectly cooled joint. Capacity, 4,000 to 4,500 cans per hour. Readily changeable for different sizes or heights of cans.

Each machine is furnished complete with automatic feeder, wiper, aciding machine, automatic capper, can counter, tipping chain, counter-shafts complete, and duplicate steels. Sold guaranteed satisfactory to purchaser.



AYARS
ROTARY PEA FILLER

Will fill all grades and sizes of peas without mashing or clogging. Amount of peas put in each can may be vaaried as desired while the machine is in motion. Will brine accurately, with no waste, and only when cans are in position. All cans filled exactly alike. May be used as a briner for beans or other goods.

Capacity, 2,000 to 5,000 cans per hour.

Send for Catalogue.

Ayars Machine Co.,
SALEM, N. J.

Peaches and the Recent Freeze.

Various correspondents of the *Fruit Trade Journal,* speaking of the effect of the cold weather of April 17th on peaches, have this to say:

Gainesville, Ga., April 24, 1905.

One week has now transpired since the freeze, on the 17th, and I now find that the peach crop of North and Northeast Georgia, as far as I can see and learn, is about all destroyed except in the immediate vicinity of my "Peach Mountain" orchards.

And you will please pardon me for being so bold in my statements. I don't believe there ever was anything like it at all. Every mountain and hill and high point within four miles of my place, where peaches are growing will have a full crop, while the crops are all killed on lands away from this elevated section of these lower and southern spurs of the Blue Ridge Mountains.

Atlanta, April 25, 1905.

In railroad circles it seems to be generally accepted that altogether Georgia is not likely to have over one-half of last year's peach crop. The frosts and freezes are held responsible for this reduction.

Some of the transportation people, however, are hoping that later developments may show that the crop is fuller than the above calculations give it. But as reports come in from the various sections there is no doubt of the extensive damage to the crop by the last freeze, particularly in north and northeast Georgia, where the lowlands crops in most instances seem to have been practically wiped out.

Greensboro, Md., April 24, 1905.

The crop situation in Caroline County since the freeze is now becoming fairly clear, in Caroline county peaches are pretty surely safe. Some blossoms were killed of course, but a lot more could have gone without serious diminution of the crop. High winds blew the water off the blossoms, saving them from freezing.

Early varieties of strawberries were in full bloom when the freeze came and were heavily injured, damage one half to total, the latter especially in the lowlands. Buds of late varieties were not hurt and these escaped.

The growers generally sum up the situation in Caroline county thus:

Early varieties of strawberries were damaged 50 per cent, while the midseason varieties were damaged fully 25 per cent. The latter have not developed many full blown blossoms yet; the more developed buds were killed in the crown and will not blossom at all. The Gandy, Crimson Cluster and similar late varieties were not far enough developed to be affected.

Plums probably are all right, but Kieffer pears suffered heavily in some sections.

South Glastonbury, Conn., April 24, 1905.

J. H. Hale says his peaches at Fort Valley, Ga., were not injured by the cold weather. The thermometer went to 32, but conditions were favorable for the fruit.

Here in Connecticut, Mr. Hale says, the cold weather was the best thing that could happen to peaches. The trees are full of promising buds and these were coming ahead dangerously fast. This cool spell holds them back and lessens by just so much the chance of anything hurting them.

Milford, Del., April 25, 1905.

The freeze of the 18th and 19th inst. destroyed nearly all the peaches in this section, and the same condition prevails in all other peach growing districts on the Peninsula. The mercury was 29 above zero and newly ploughed ground bore heavy farm wagons on the crust made by the cold.

Still some peaches are alive even on light soil, enough to make about half a crop.

Tin Exports From Australia and Straits Settlements.

(From United States Consul-General Bray, Melbourne, Victoria.)

The shipments of tin from Australia and the Straits Settlements in 1904 show a material increase, as will be seen by the following statement covering the exports for the last five years:

Year.	Straits Settlements.	Australia.
	Tons.	Tons.
1900	45,565	2,978
1901	50,352	3,276
1902	51,990	3,206
1903	52,171	4,157
1904	57,630	2,978

Owing mainly to the American demand the increasing supplies during the last few years have been on the whole readily absorbed. The total deliveries in London, Netherlands, France, and the United States in 1904 amounted 75,411 tons, against 76,156 tons in 1903, 77,045 tons in 1902, 71,115 tons in 1901, and 66,276 tons in 1900.

Make Your Own Cans!

THE NEW SEAM SANITARY CAN.

REQUIRES

NO HOLES or CAPS

The Entire Top Open.

SEALED WITHOUT

HEAT, SOLDER

or objectionable

FLUXES,

PREVENTING SCORCHING AND BLACK SPOTS.

Impossible in packing to lacerate delicate food products. Will stand both retort and bath processing. A perfect sanitary can is obtained, eliminating all the faults of the old unsanitary type, making an ideal package, as cheap, more attractive, wholesome and better than anything yet devised.

A descriptive illustrated catalogue and sample can sent upon request Please state kind of goods packed.

WE FURNISH COMPLETE OUTFITS FOR MAKING THESE CANS.

All Packers, Brokers, Jobbers and Retailers should recommend goods packed only in this package.

MAX AMS MACHINE CO.,

372-374 Greenwich Street,

NEW YORK CITY

WORKS:
MT. VERNON, N. Y.

NEW LOCK SEAM CAN! NEW LOCK SEAM CAN!

JOHN W. MANN & CO.,

MAKERS OF

Fruit and Vegetable Cans

We are prepared to furnish the trade with the best Lock Seam Can that can be produced. Our factory is equipped with the most modern Automatic Machinery for making packers Cans. We invite your correspondence, and before placing your orders compare our prices with those of our competitors. Prices subject to change without notice.

Yours truly,

JOHN W. MANN & CO..

902 to 920 S. CAROLINE STREET, BALTIMORE, MD.

Anyone can SAY

their flux is as good as mine, but there is something besides talk behind the sale of

Standard Soldering Flux

and the people who pay more money for my flux don't do it because they like to spend their money. They do it because they find it PAYS for itself.

Next week I'll tell you another reason why you should use my flux.

MANUFACTURED BY

MARLOU CHEMICAL CO.,

JERSEY CITY, NEW JERSEY.

S. O. RANDALL,
MARINE BANK BLDG., BALTIMORE, MD.
Southern Agent.

THE TRADE.

PUBLISHED EVERY FRIDAY BY

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INCORPORATED.

E. S. JUDGE, - - - - - - President and Managing Editor.
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BALTIMORE, FRIDAY, MAY 5, 1905.

There are indications that the whirligig of time is going to force upon the attention of the American people, consideration of the fact that there is such a thing as national irony; at least the irony of national events and also whilst there is nothing so successful as success, even in the matter of national government, two can play at that game.

The development of events in Europe bids fair to put an almost entirely different complexion upon the map of the world's commercial relations. But the movements now going on in Europe will still require a little time for their further development. As a central party in all matters pertaining to European affairs his Majesty, the Emperor of Germany, certainly manages to keep the lime light upon himself; and even the shallowest thinker must admit to-day that he who was expected and proved to be the great war lord of his time has taken a central position on the stage as the chief commercial actor of his country and of Europe. He has done enough already to pass his name down into history as the greatest of all German monarchs up to date, and he has won this consideration entirely from his patriotic moves with respect to the advantage to his own people. Of himself it can only be said that he can make no move without matters of extraordinary importance evolving from it, and events prove that he caculated all these developments in advance.

When he went on an excursion to Africa the other day he seemed to grind his heel unmercifully onto one of France's "pet corns" and he wilfully did this despite the fact that it would do more to bring England and France into reapproachment than anything else he could have done; and we have yet to discover from later developments what his purpose is in apparently giving England the cold shoulder on so many occasions.

Not long ago he offended her in his effort to get a railroad concession through Asia Minor, from Suez to the Indian Gulf, and we are not quite certain whether he accomplished his commercial desire in this respect.

His latest move, however, has in it something that is more than bravado and must be built on some very strong scheme for German development. We all remember that a few years ago he made it his personal business to try to exclude American fruits from the German market, but unfortunately for him Nature's meteorlogical favoritism and our virgin soil both seemed to combine against him and just when he thought that it should not have done so the German fruit crop was a little worse than usual, and American products rode into Germany almost unopposed, both in barrels and in tin. Still he probably considered it a safe thing; he has the laws on his side when he chooses to use them or when the opportunity comes. Lately he has taken a step further; he is now operating against American cereals and very much to the surprise of all for the benefit of Russia.

One day this week the committee on foreign trade of the Batlimore Chamber of Commercé took action against the imposition by Germany of an increased tariff on American grain. The new tariff, there, is to become effective March 1st, 1906. The committee claims that this tariff will be injurious to American trade. In effect it imposes a discriminative duty on grain exports from this country in favor of the European countries, particularly Russia. The committee has memorialized a state department at Washington, calling attention to this and saying that if the measures being contemplated through an enactment in the law, if carried out will seriously restrict and injure our export in breadstuffs for that country.

The very fact that the committee does not fail to view with apprehension the tariff war, brings home to us the irony of the situation. For undoubtedly the German Emperor, with clear head and observing eye has noted the source of the success of the American methods and has in many cases directly followed them. Out of this new policy of his may arise some peculiar situations. If it should develop a tariff war between Germany and the United States, it may cause an entire change in the faith of our people in the tariff question as they view it now; and this is where the irony would come in. On the other hand as certainly as Germany gets into a tariff war with the United States it will result in a vast increase of beet sugar production in America and his imperial Majesty may have some of the sweetness taken out of his anticipation.

His method of preparing for it, however, is worth considering. He is undoubtedly making friends of Russia at a time when all the world is apparently inclined to belittle that great country; such action as this has universal bearing. It will undoubtedly array England against him and his policy, although at the same time it asists in shuting France out from the close friendship of Russia. This bid for Russian trade and friendship may be in the interest of the German bankers, who are taking up, or have taken up the Russan loan, as it will strengthen their position in exchange and improve the security for the loan. But it means more than this. It will undoubtedly tend to strengthen the commercial relation of Germany, especially in her manufacturing lines, in competition with both England and the United States and it may put an entirely new face upon the Sea-front complexion of the Russian-Japanese war. It will to a large extent increase the grain growing ability of Russia by extending her market for her product; to the same extent it will lessen the preponderence of America in the sustenance trade, which is the greatest and most important of all commercial lines; and in this manner it hurts us both in our agricultural and manufacturing lines.

In fact it looks to us as if he were working and had been working for years to make himself the recognized leader of Europe in productive and commercial matters, and it would indicate that he recognizes that he has already so far superseded England in the German markets that he can afford to turn his attention to ejecting America from the same field. In doing this he will unite Germany, Russia, Austria, France and perhaps all the Mediterranean countries, and may live to succeed in completing the most gigantic commercial undertaking ever attempted in this world. It may mean no less than organized competition of Europe and Asia against America. Because such action would almost compell all American countries to come under one banner of self-protection. The remarkable feature of such a commercial war would be that both parties were fighting with the same weapons for the same purpose—to outgentral the other. This purpose was undoubtedly originated by the United States. The successful tariff operations of the Republican party undoubtedly gave this country its lead in these matters; it would remain to be seen

whether commercial reasons having evolved the American Republican tariff, whether the same commercial reasons will result in turning all Europe into a Republican form of government.

However this may be, it is undoubtedly certain that the German Emperor has some such great scheme as this in his mind, has been working on it for years and will probably drive it as wisely as he knows how to fruition. The world to-day has seldom had at the head of two different governments two such forceful men at the same time as President Roosevelt and the Emperor William.

Tri-State Association Meeting.

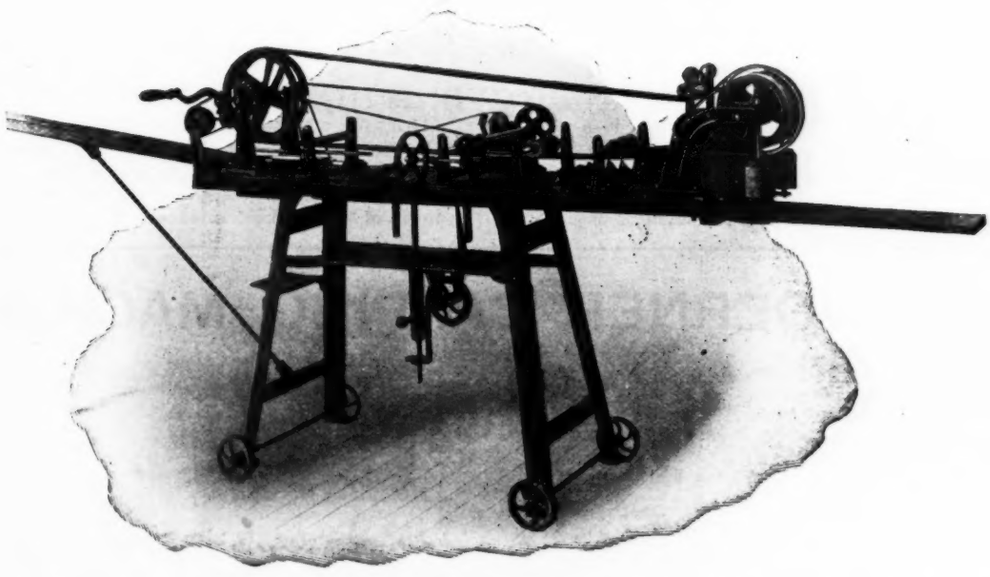
On Thursday, April 27th, the Tri-State Association held a meeting at Harrington, Del., with a very good attendance. More names were added to the list, so that the membership now comprises nearly 70 per cent of the total tomato pack of the three States, Maryland, Delaware and New Jersey.

This shows the result of the persistent, untiring efforts of the officers of this Association, and what can be done when a determined effort is made. The packers are awakening to the need of such association, and are lending their assistance to anything looking towards an improvement in the packing and market of canned tomatoes.

Owing to the fact that the packers are now becoming busy with the approach of the new season, there will not be another meeting of this association until July 6th, at Wilmington, Del. But this will not prevent those packers who have not as yet joined, from doing so; and each member of the association is now working in his own locality to interest all in the movement.

At the above meeting many prominent members of the Association were present and spoke interestingly of the benefits to be derived from such united efforts, pointing out as in previous meetings, that what is absolutely impossible in the individual, can easily be accomplished by the association.

Machine Wrapping



Is so superior to "hand work" that some canners would be astonished to know the results obtained with the BURT WRAPPING MACHINE.

We are not offering an experiment---it is a machine that has been used for years by the most prominent canners. They heartily endorse it, because there is a reason. Who would not appreciate the advantages in using a machine that saves half the cost of hand wrapping; does neat and uniform work, and relieves one of the trouble in obtaining competent help.

Let us tell you more about this wonderful Time-Saver---a machine you ought to use.

Burt Machine Company, Baltimore.

It develops that the stories of the huge prepartions by packers in that section for the coming tomato pack are without cause or reason, and that no such thing is in progress. There will be a big curtailment of the pack, and rightly so, for it is recognized that there will be little or no money in tomatoes this year, and none if a heavy pack is put up. Packers have had more than they want of prices below cost of production, and will certainly not go in for more of it this year.

Secretary Dashiell is well pleased with the results of the recent meetings, as is also President W. O. Hoffecker, and both look for greater gains in their membership during the next couple of months. The Association is a live, energetic body and deserves the support of every packer in the three States covered by it.

Canning Items.

New Firms, Changes, Incorporations, Fires, Improvements, Items of Interest.

Canada.

Winnipeg, Man.—The Manitoba Canning Company, Limited, is applying for supplementary letters patent, increasing its capital stock from $50,000 to $60,000 by the issue of fifty shares at $200 each.

Colorado.

Loveland, Colo., April 20.—The location of the Loveland canning factory was settled to-day and a deed for the property has been signed. Several locations were considered, but the one selected lies south of town on the east side of the C. & S. tracks, fronting on First street. The location is an ideal one from the standpoint of convenience.

The construction gang is here and work will begin at once. The factory will be completed before June 1. T. J. Bartow of Pueblo will look after the details of the work. The company will be known as the Bartow Consolidated Canning Company. It is operating several factories in different parts of the state.

The factory will start with a capacity of 25,000 cans a day and will be confined chiefly to canning and preserving small fruits, especially raspberries and cherries. Other departments will be added later.

The Loveland fruit growers have signed contracts to deliver at least one-third of their crop to the factory for two years. This will add another important industry to Loveland and largely increase the acreage of small fruits.

Iowa.

West Union, Ia.—The Elgin Canning Company has elected officers for the coming year as follows: President, S. B. Zeigler; vice-president and general manager, R. O. Woodward; secretary, Mrs. Pluma Weaver; treasurer, C. F. Becker; superintendent, T. Daon; directors, Ben Schori; S. B. Ziegler, R. O. Woodward, Christ Miller, C. F. Becker.

Sumner, Ia.—Tripoli, eight miles southwest, is to have a canning factory. A permanent organization has been completed, and will be incorporated with a capital of $25,000. An effort will also be made to have a like factory built in this city.

Maine.

Bangor, Me.—The new sardine canning plant of L. D. Clark & Sons, recently completed on the site of the company's old factory in Eastport, which was destroyed by fire in November last, is the largest plant for the canning of sardines in Eastern Maine, being two and one-half stories high, 280 feet in length, and 50 feet wide, and is fully one-third larger than the factory burned last fall. An extension of wharf 285 feet long and 80 feet wide has also been added. The packing room will accommodate 200 girls, packers and flakers.

Maryland.

Baltimore, Md.—A certificate of incorporation of the McGinness Bros. Co. was filed in the Circuit Court for Baltimore County this morning. The incorporators are John McGinness, Mary V. Hughes, Annie Philbin and George McGinness. The corporation was formed for the purpose of distilling liquors, for packing fish, oysters, fruit and vegetables.

THE WOERNER CAPPING MACHINE.

It is a power capper requiring less than one horse power to operate. Two half-grown boys, with no previous experience can cap from 12,000 to 20,000 3-pound cans per day.

Without any adjustment it will cap one and two-pound cans equally as well as three-pound cans, without risk or worry. It is always ready for work for a large or small quantity as desired.

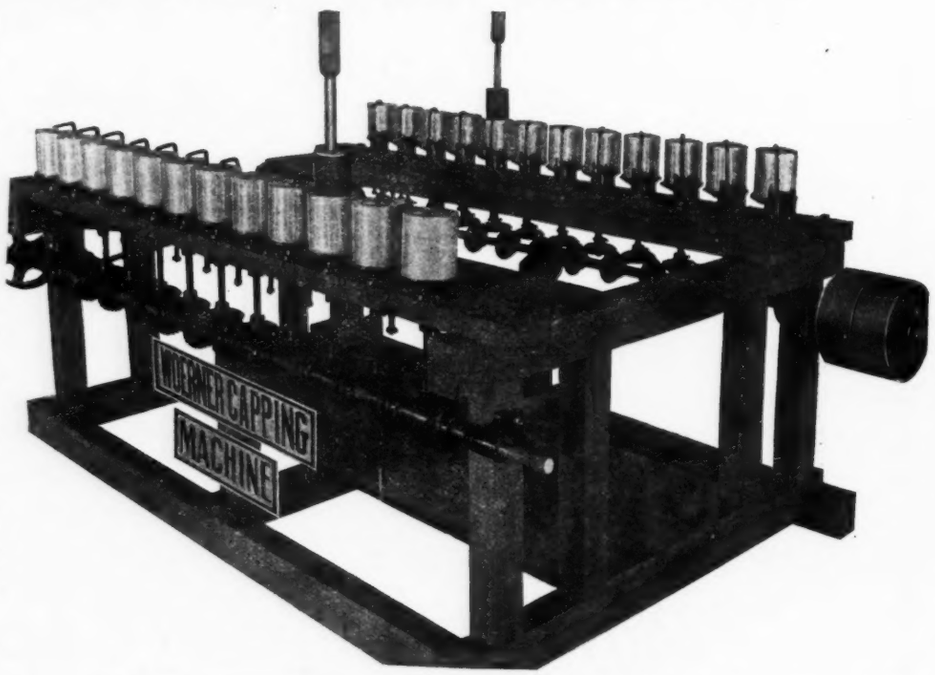
It prevents strikes on capping in your factory, as any boy or man, with no knowledge of capping, can do the work as well as a professional.

When you receive the machine from the railroad company it is all ready to belt up and go to work. No guess coming from anyone.

It will do better work than any of the high priced machines. No machinist is required to keep it in running order, nor any high priced gas apparatus to run it, simply Clark's Oil System or gasolene pressure, nothing more.

It is not a new machine but a well tried capper. I have had it in use for twenty-seven years, making the necessary improvements from time to time. I am therefore able to give you the benefit of my own practical experience for this length of time.

It requires no one to look after it, as it can not get out of order and will last a lifetime.



It will cap your cans, any size opening, at an expense of less than three cents per 100 cans. This expense is less than any other capper will show.

It requires four and a half by seven feet of floor space. It has a tight and loose pulley, and should run at a speed of about sixty, and not over seventy, revolutions.

It is the cheapest and best capper now on the market, costing $300, F. O. B. cars, Liverpool, N. Y. We have two of the cappers in use ourselves, and now we have one on hand to ship. We will always keep from one to three on hand to avoid disappointment in shipping.

DAVID C. WOERNER, Liverpool, N. Y.

Burn Gas?

Certainly—but why not burn it properly—I sell a Burner at $2.00 that will save its cost in Gas saved in a month and give more heat.

"Now's the time."

E. J. JUDGE,

Canning Machinery,

17-19 Fremont Street, *San Francisco.*

For dealing in canned goods, and for manufacturing lime, tin cans and machinery. The plant is to be situated in Highlandtown. The capital stock will be $20,000.

Mississippi.

Bay St. Louis, Miss.—The oyster canning season in Bay St. Louis is fast coming to a close with the approach of the 1st of May. The Dunbar cannery closed down operations some weeks since, and the Peerless Oyster Company announces its intention to close to about the 1st of May or shortly thereafter, proposing to work as late in the season as possible. The present oyster season has been an exceptionally successful one, keeping two large canneries actively engaged the entire season through, and the amount of money paid for the material, labor, etc., can not be overestimated, all of which has tended to help swell the local circulation of money.

New York.

Lockport, N. Y.—William F. Bewley, whose residence, large barns and canning factory on Lake avenue near the Old Niagara Road, this city, were destroyed by fire last fall with a resultant loss of over $10,000, has made preparations to rebuild all the burned structures and again engage in the farming, dairy and canning businesses he formerly conducted so successfully. He will build a canning factory even larger and better than that burned last fall, and will again this year employ a large force of hands therein.

Pennsylvania.

Biglerville, Pa.—When the shares of the canning factory at this place were being sold recently, one of the principals of the enterprise went out among the citizens of town, and in a little over one hour had sold stock to the amount of $2,500.

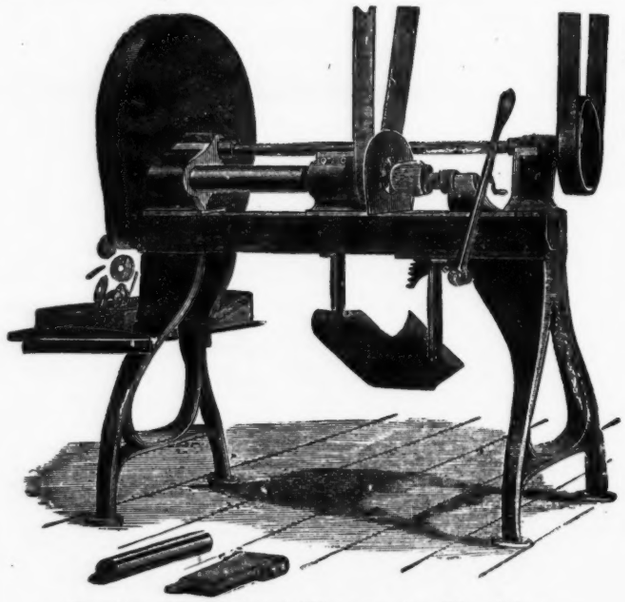
Elizabethville, Pa.—The canning factory is about completed and in a few days will be ready for the opening of the season. Quite a number of people will be employed in this new industry.

Red Lion, Pa.—Thomas E. Stewart, general manager of the new canning company, has made contracts with farmers in this vicinity for 15 acres of sweet corn, 14 acres of string beans and 28 acres of tomatoes. This acreage is sufficient for a season's run of the cannery. When the season opens from 80 to 100 hands will be necessary for the work.

George W. Zastrow,

MECHANICAL ENGINEER,

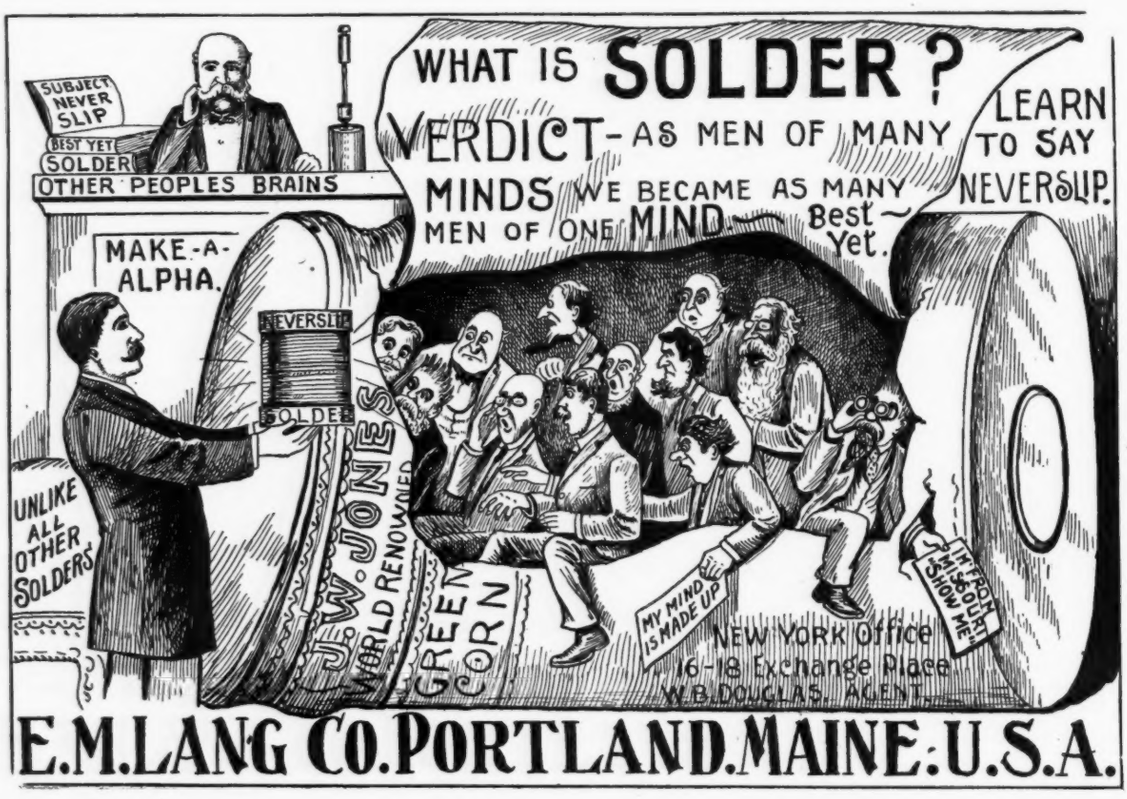
1404 to 1410 Thames St., Baltimore, Md.



Zastrow's Patent Pineapple Machine.

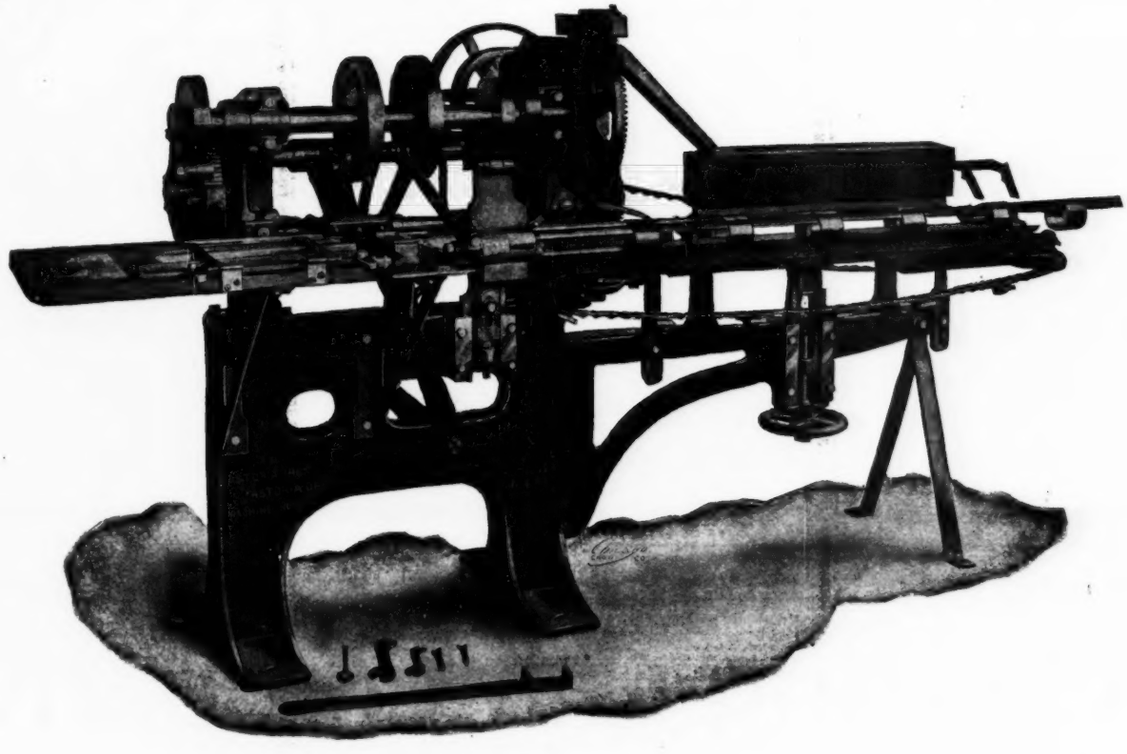
This machine has recently been put upon the market, and has proven a perfect success. It not only does more work than any other machine of its kind in use, but turns out a better and more marketable article. It is the only machine of its kind that produces a finished slice that will go into a can-hole without breaking. It cores the apple and withdraws the core, splits the apple half through the diameter, sizes it to required diameter to suit the can, and slices it to suitable thickness before leaving the machine. The capacity of the machine with one man and a boy to operate it is from 5,000 to 7,000, and with the use of an additional man will do from 7,000 to 12,000 per day.

We also manufacture a Pineapple Corer, which cores accurely, to work in conjunction with above machine. These machines will also segment the apple into two, three and six sections, and slice these sections if desired.


SUBJECT NEVER SLIP
BEST YET SOLDER
OTHER PEOPLES BRAINS
WHAT IS SOLDER?
VERDICT-AS MEN OF MANY MINDS WE BECAME AS MANY MEN OF ONE MIND.
LEARN TO SAY NEVERSLIP.
Best Yet.
MAKE-A-ALPHA.
NEVERSLIP SOLDER
UNLIKE ALL OTHER SOLDERS
J.W. JONES WORLD RENOWNED GREEN CORN
MY MIND IS MADE UP
I'M FROM MISSOURI SHOW ME
New York Office
16-18 Exchange Place
W.B. DOUGLAS AGENT
E.M.LANG CO. PORTLAND. MAINE. U.S.A.

WESTERN
LOCK SEAM CAN-MAKING MACHINE

FREE FROM ALL PATENT LITIGATION.



High-Speed Automatic Can-Making Machinery,

Lock Seam Body Machines,

Headers, Crimpers, Floaters, Testers.

The Western Can-Making Machinery Company,

Stiles-Morse Co., Agents,

65 W. Washington St., - - Chicago, Ill.

FOR YOUR

CATSUP AND JELLY

you ought to use only

"AMALIE" BRAND

COLORS

They create a natural color effect, and are extremely economical in use . . . .

Preserving Salts

FOR

Tomato and Fruit Pulps

of the best obtainable quality.

Soldering Flux

that is always reliable.

German-American Chemical Works,

L. SONNEBORN SONS,

801-809 S. Wolfe Street,
BALTIMORE.

102 S. Commercial Street,
ST. LOUIS.

281 Pearl Street,
NEW YORK.

Wheeling Can Company,

MANUFACTURERS OF

PACKERS' CANS.

Wilmington, Ohio, Jan. 13, 1905.

Wheeling Can Co.,
Wheeling, W. Va.

Gentlemen:

The C. W. Swain Canning Co., of Sabine, Ohio, used over one half million of your Cans during the season of 1904. They seemed as near perfect as it is possible to make them and we are perfectly satisfied therewith. As long as your cans continue as good as they were this season you can depend on our order, prices being satisfactory.

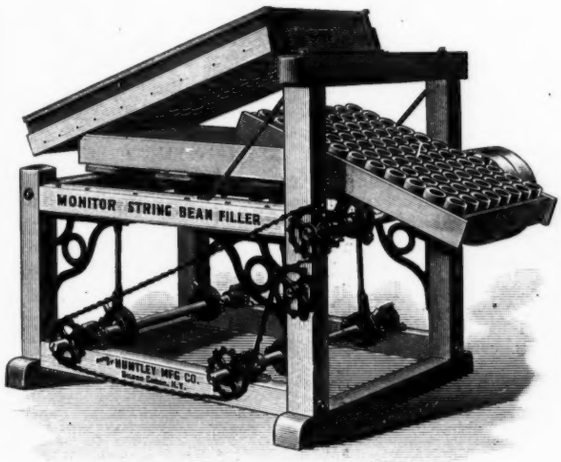
Yours truly,
C. W. SWAIN, Prest.

Write for our Prices before You Buy.

OLIVER J. JOHNSON,
Manager.
Formerly With Sprague Canning Machinery Co., and Union Can Co.

WHEELING, W. VA.

Here's the Sign to Look for on Canners' Machinery.



It's the ***Monitor Trade-mark*** and represents the best machines on the market.

The Monitor Can Filler is the most efficient and economical Canner in use today. It will fill 25,000 cans of string beans a day, 8,000 gallon cans of apples, etc. Twenty-five women cannot equal it in efficiency.

No lifting of cans or trays is necessary in operating this machine as the trays slide easily, safely and quickly in and out of the filler. All surplus stock is automatically reservoired without waste, thus effecting maximum economy.

The machine is guaranteed to be perfect in every respect and to give entire satisfaction.

Like all Monitor Machines it is sold subject to a thirty days free trial on your own floors.

WRITE FOR CATALOGUE.

Huntley Manufacturing Co.,

SILVER CREEK, N. Y.

GROWING SUGAR CORN.

A little pamphlet, written by Mr. John S. Hughes, of Minnesota, contains much valuable advice to growers of sugar corn. Its title is "Suggestions on Sweet Corn," and was written for the seed house of Northrup, King & Co.

We publish part of it herewith and will continue the article next week:

GOOD SEED IS OF FIRST IMPORTANCE.

Every season for the past three years there has been much complaint among growers for canning factories about the poor stands of sweet corn obtained by most of them. Many have laid the whole cause of the trouble at the door of the seedsmen, alleging that the trouble was in poor quality of seed offered for sale. But it is the writer's opinion after an experience of four years in this state that the real basis for the trouble lies with the growers themselves because of the conditions under which they plant. The writer, at the request of a number of growers and canners, offers the results of his observations in the hope that they may suggest and bring about, if may be, a better understanding of sweet corn growing.

Undoubtedly there is a real cause for such complaint against the sweet corn seed. Repeated trials have shown a small percentage of germination and low vitality. Sweet corn seed tested has averaged much below the standard set by the government. The reason for this, as given by every authority and undoubtedly the true one, is poor ripening and curing seasons during the last three autumns. Many have found to their surprise that seed which was perfectly dry when stored for the winter, showed a germination above 95 per cent in January, but 75 per cent in February and a decline of 10 to 15 per cent each month until it was wholly unfit for use at the time of planting in May. Why? Many reasons have been offered but the writer is convinced that sweet corn seed no matter how dry it appears to be when saved, should never be stored where it will be subject to extreme cold or constantly freezing and thawing weather. It may be stated as a certainty that seed not quite cured but kept warm and dry through the winter is much more reliable than dry seed stored in an open granary subject to changes of temperature. I have had growers cite instances controverting this statement but in every case the grower has come back for seed for replanting. This, however, is apart from the purpose of this paper, which is to offer some suggestions as to the best manner of planting sweet corn for the canning factory.

TIME OF PLANTING.

Often the whole trouble lies in the manner or time of planting. Every good farmer should know the best time to plant corn on his own land. So greatly does this depend upon the season and character of the land, it is almost impossible to give definite directions or make any but general statements in a paper like this. In a general way it may be said that early planting is useless in cold or low lying soils. These must be given time to dry out and warm up. Seed planted early in such soils is sure to rot, no matter how high its test may be. The same may be stated as largely true concerning sandy soils during a cold, wet season. Sweet corn requires a higher temperature of the soil to germinate than field varieties. Though in this case the seed does not so often decay but is much delayed in coming up. Now every thinking farmer knows these things but it is simply remarkable how many forget the season and the condition of their land and lay all the trouble to poor seed. The grower should take all of these things into consideration.

MANNER OF PLANTING.

In the writer's opinion, deep planting is responsible for more poor stands of sweet corn than poor seed, and the combination of deep planting and weak seed is absolutely fatal. I say with confidence that 80 per cent of the growers for the canning factories plant their sweet corn seed too deep and this is not only during the inexperience of the grower's first season but in most cases is repeated year after year. It has been the experience of the writer at every factory he has built that almost his entire time for a month during the first planting season has been taken up in traveling around demonstrating by digging in the fields that the real basis for their pood stand was not poor seed but deep planting. And strange to say, though in almost every instance this fault was admitted by the complaining one, the second reason with the same growers was hardly any better than the first. The excuse invariably was, they were afraid the season might be a dry one.

Usually as a consequence of this deep planting and backward sprouting the grower gets impatient and replants only to find when the crop does come, a very uneven field, difficult and expensive to harvest with a stand so thick as to give the appearance of fodder corn and very little of anything else. Two inches is sufficiently deep to plant sweet corn on almost any soil.

PREPARING THE FIELD—CULTIVATION.

About the dry season which so many growers have feared with so little reason in recent years. If the land has been fall-plowed, well disced and repeatedly dragged in the spring when not wet, and the seed

Strawberry. *Raspberry.*

Vegetable Colors.

The Food Laws and Rulings of Food Commissioners are opposed to coal tar colors. Carmine and Cochineal are not vegetable colors. We offer

RED, BLUE, YELLOW, GREEN, &c.

STRICTLY VEGETABLE COLORS

OF GREAT INTENSITY AND ABSOLUTE PURITY.

THE ONLY SAFE COLORS TO USE.

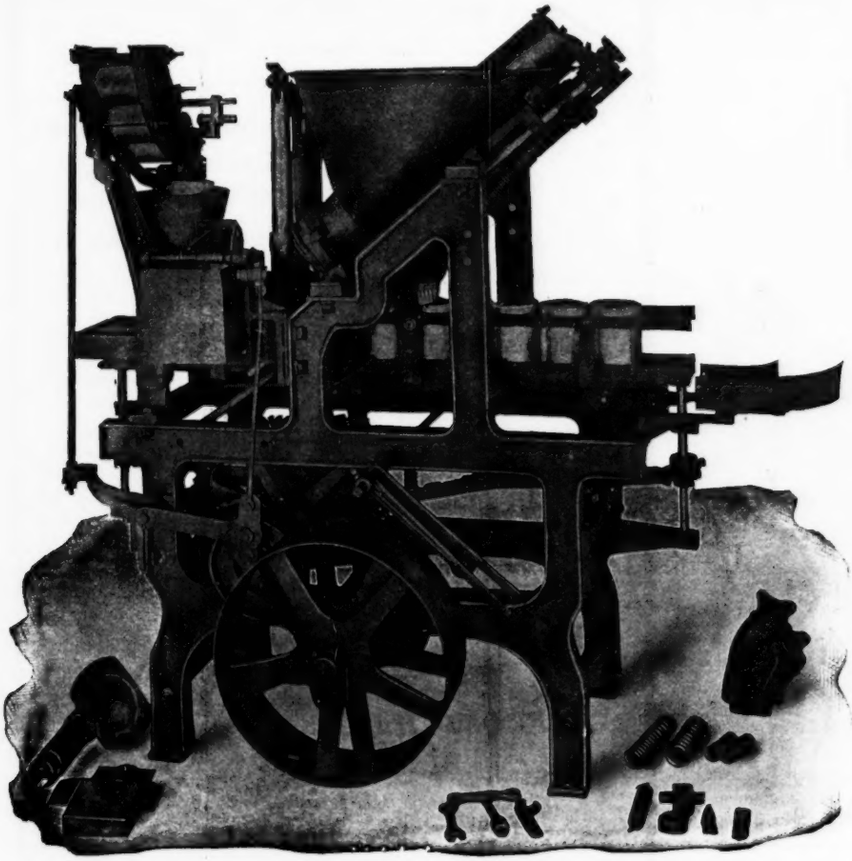
Prices and particulars on application.

THE PRESERVALINE MFG. CO.,

41-43 Warren Street,
NEW YORK.

CHICAGO,
190 Michigan Street.

SAN FRANCISCO,
441-443 Third Street.



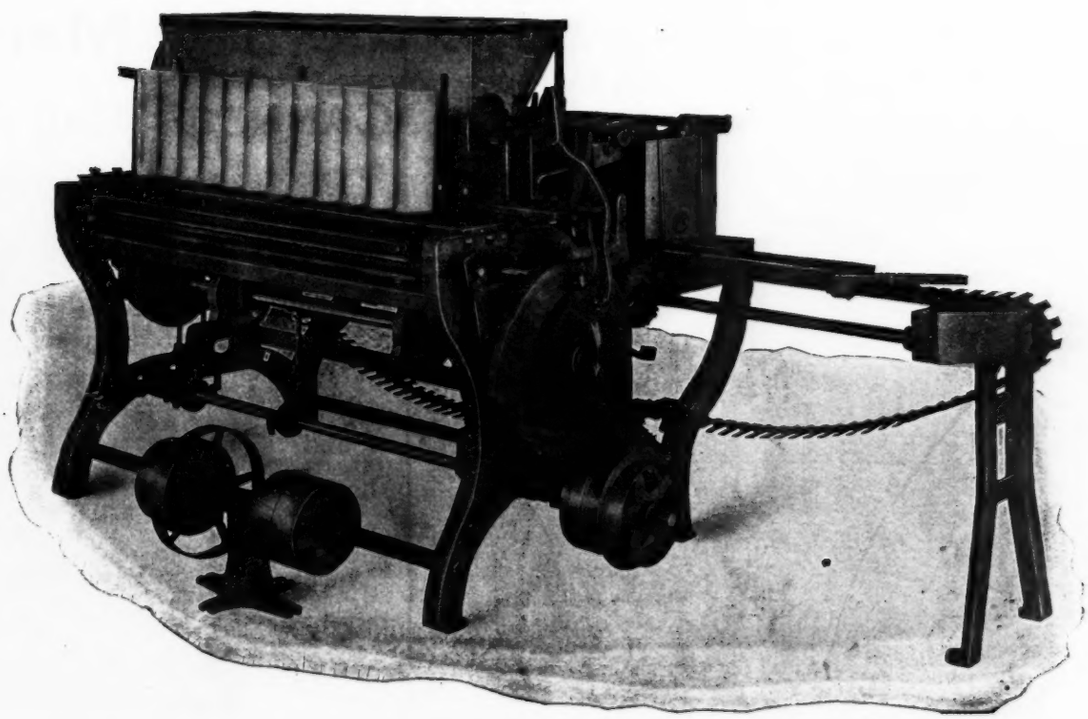
King Tomato Filler

WITH ATTACHMENTS.

Uniform Fill.
No Waste.
Whole Tomatoes.

SEND FOR CATALOGUE.

Ballard Pea Filler.



AYARS MACHINE COMPANY,

SALEM, NEW JERSEY.

planted after the ground has had a chance to warm up, then dragged and then run over with weeder and kept thoroughly cultivated until laid by, it will be a very hot year indeed when shallow planting will not show best results. Shallow planting means quick germination, and quick germination means a good start and strong growth before hot weather. Frequent and shallow tillage saves moisture and hastens maturity, while deep cultivation injures the roots and delays ripening.

MIXING WITH OTHER VARIETIES.

It is often asked how close to field corn sweet corn may be planted without danger of mixing, a question impossible of reasonable answer. The pollen from field corn has been carried to great distance and then shown in the sweet corn. On the other hand field and sweet corn planted in adjoining fields have often failed to show any mixture. It is recognized by the managements of all factories that this is a matter which cannot be wholly controlled. It is impossible to have all corn grown under ideal conditions. In general the effort is to have the two kinds as far apart as possible and always to have the sweet corn plant on that side from which the prevailing winds of summer come. Varieties of corn mix only when the time of tasselling and silking are the same in both. Strange as it may seem, field corn tassels practically at the same time or earlier than the early varieties of sweet corn and much earlier than Country Gentleman and Evergreen. The latter rarely mix with early planted field corn. Hence keep your early sweet corn and field corn as far apart as possible and if you must plant sweet corn next to field corn let it be your Evergreen.

[*Continued next week.*]

Oakland, Cal.—Hunt Brothers' Cannery is being put in order for the approaching fruit season. The floor is being replaced and the entire building renovated. The wells on the premises are ready to supply the water necessary for the season if the San Lorenzo Water Company should keep its threat to stop the town supply on July 1.

The apricot crop is reported to be very great this year and will cause the plant to run at its highest capacity. All other fruits except cherries will also yield more than the average amount.

San Jose, Cal.—Work on the new cannery is being pushed onward rapidly. It is understood that the machinery and all necessary equipment for the establishment will be installed by May 20, when it is expected that the cherry crop will be ready to be handled. The committee who had charge of the subscriptions to the cannery fund reported to-night that a total of $922.50 had been collected up to date.

SOLE AGENTS IN THE EAST FOR
The Sprague Canning Machinery Co.
"Hawkin's" Continuous Capper,
"Jersey Queen" Filler,
Model "M" Corn Cutter,
Corn Cookers, Silkers,
and all
MACHINES FOR CANNING PURPOSES.

A 608 page Catalogue for the asking.

GEO. E. LOCKWOOD, 308 CHESTNUT STREET, Philadelphia, Pa.

If it is used in a Canning Factory I Sell it.

Cans, Shooks, Solder, Crates, Climax Flux, "Lockwood" Gas Machines. Tools, and Etc., Etc.

SECOND HAND CANNING MACHINERY.

Dont worry, ask me, I'll get it for you.

My Motto:—
The Buyer Must be Satisfied.

Edw. Renneburg & Son.
MACHINE and BOILER WORKS.
1917-1919 Aliceanna St. Baltimore, Md.

IMPROVED STEEL PROCESS KETTLE.

Equipped with all the latest improvements. Strongly and accurately made. Has been used for years with perfect satisfaction.

Jeffrey Machinery
—FOR—
CANNERS AND PACKERS
—INCLUDES—

Conveyors for Crates, Boxes and Baskets Endless Apron Carriers.

Peeling Tables, Basket, Package and Barrel Elevators, Chain Belting

CATALOGUES FREE.

THE JEFFREY MANUFACTURING CO.
COLUMBUS, OHIO.
New York. Chicago. Pittsburg. Denver. Knoxville. Charleston, W. Va.

FOR SALE.

Hawkins capper as good as new. Wire for particulars.
Address,
4-21-05 H, Care of The Trade.

FOR SALE.

Having more Seed than we intend planting this season, we have for sale an extra fine lot of Stowell's Evergreen seed Corn, which we will sell cheap, will guarantee 95 to 100 per cent to germinate. Address A. E. RITTY CANG. CO.
4-28-2t. 126 Salem Ave., Dayton, Ohio.

FOR SALE OR EXCHANGE

2 Pea Fillers and Briners, 1 Pea Grader, 1 Pea Podder, 2 Corn Cutters.,
OWEN SOUND CANNING CO.
Owen Sound, Ont. Can.

WANTED.

Two second-hand grasshopper tomato scalders; state condition, price and location. Address
STOCK,
Care of The Trade.

FOR SALE.

Two (2) Slaysman Rotary Crimpers, for Nos. 1, 2, 3 and gallon cans, good as new. Address,
CRIMPERS,
tf Care of The Trade.

FOR SALE.

The following Machinery in good running order:
One Sprague Corn Cutter, right hand
One " " " left "
One Corn Cob Carrier for same,
One Merrell & Soule Double Silker,
One Hemingway Telescope with automatic feed the latest.
One Climax Capping Machine,
Ten Steam Retorts for two Crates each, Size of Cookers 45 in. x 31 inches.
I will sell the above outfit for One Thousand Dollars. This price is subj ectto being sold. J. B. McNAB,
4-28-4t. Salem, Ohio.

FOR SALE CHEAP.

One "Eureka" Green Pea Grader complete with 21 sieves. In excellent condition. Reason for selling, discontinued packing peas. Address
4-14-t. f. GRADER, care of "The Trade."

FOR SALE CHEAP.

1 No. 6 Monitor Green Pea Grader, good as new. 1 Sinclair Scott Green Pea Podder or Burster, in good condition, also 2 Blanching Tubs.
THE JAMES WALLACE PKG. CO.
4-14-t. f. Cambridge, Md.

FOR SALE.

300 bushels Admiral and 200 bushels Glory Seed Peas. Hand-Picked. Cheap. Address
F. D. No. 226 Sheboygan St.,
Fon du Lac, Wis.

FOR SALE.

A complete Canning Factory, equipped for corn and tomatoes, situated at Peach Bottom, York County, Pa. Good crops and experienced help. Address, W. J. BARNETT,
3-24-2m Delta, Pa.

FOR SALE.

50 bu. each, Old Colony and Stowell Evergreen Sweet Corn Seed, this selected seed grown from selected stock and tested; grows test 85 to 95 per cent, Price and samples on application.
ROCK ISLAND CANNING CO.,
Sears, Ill.

Improved Sauer Kraut Cutter.

BEST KRAUT CUTTER IN THE WORLD.

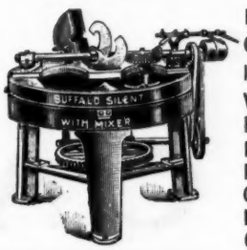
Cuts the Cabbage long, so much desired to make the best Kraut.

Two Sizes for Hand and Power.

Some References of Firms Using Them.

Skaneateles Sauer Kraut Co., Skaneateles, N. Y.
Ring Rose Pickling Co., Minneapolis, Minn.
Manitowoc Pickling Co., Manitowoc, Wis.
A. Grossenbach & Co., Milwaukee, Wis.
Pickards Vinegar Co., Leavenworth, Kan.
Le Roy Canning Co., Le Roy, N. Y.
Erie Preserving Co., Lockport, N. Y.
F. Roebrecht, Newark, N. J.
C. Ricker, Stapleton, L. I.
T. J. Kurdle, Baltimore, Md.
Gross Bros., Baltimore, Md.
John Blaul & Sons, Burlington, Ia.
Blue Grass Canning Co., Owensboro, Ky.
Blue Hill Preserving Co., Boston, Mass.
Adams Bros. & Co., Philadelphia, Pa.
Wm. Pomerich, Oshkosh, Wis.
Geo. Raemish, Winsor, Wis.
Geo. Schneider, Philadelphia, Pa.
Clyde Kraut Co., Clyde, N. Y.

Vegetable, Fruit and Meat Cutter.



FASTEST CUTTER IN THE WORLD For Mince Meat, Picalilli, Onions, Horse Radish, Crushed Fruits Etc.

Buffalo Silent Cutter.

Core Cutter.

Saves the CORE GIVES KRAUT BETTER FLAVOR and Keeps Better.

Saves 15 to 20%

Write for Catalogue.

JOHN E. SMITH'S SONS CO.,
BUFFALO, N. Y., U. S. A.

AT THE THEATRES

Week of May 8, 1905.

FORD'S.

ELLIS JEFFREYS.

Matinees Monday, Wednesday and Saturday.

MARYLAND.

THE PERSIAN LAMB.

Matinee Daily.

AUDITORIUM.

MAY. YOHE AND CAPT. STRONG.

Matinees Tuesday, Thursday and Saturday.

BLANEY'S

FABIO ROMANI.

Matinees Monday, Wednesday, Friday and Saturday.

HOLLIDAY ST.

WEDDED, BUT NO WIFE.

Matinees Monday, Wednesday and Saturday.

MONUMENTAL.

FRED IRWIN'S BIG CO.

Matinee Daily.

CONTINENTAL CAN CO.

CHICAGO SYRACUSE

DIRECTORS:

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CANS

We are prepared to furnish Canners with their annual supply of cans, made on the most modern, improved machinery, and equal in all respects to the best cans produced.

We are likewise ready to furnish cans made of extra coated plate on order, at only the difference in cost of manufacture.

We are now supplying Canners from our Syracuse and our Chicago factories, and respectfully solicit a share of your business.

CONTINENTAL CAN COMPANY

CHICAGO SYRACUSE

BALTIMORE CANNED GOODS MARKET.

REPORTED BY BROKERS.

F. O. B. Baltimore. Country Goods, F. O. B. Cannery.

UNLABELED GOODS ABOUT 2½c. LESS.

APPLES.

M. MORFIT, Broker, Baltimore.

	Cash.	Regular.
Standard 2s	$	50
" 3s		57½ 70
" Gallons		1 65 1 90

BAKED BEANS.

Lunch 1s	$	31 42
" 2s		40 70
Tall 2s		40 70
" 3s		55 90

BEANS.

Green String 2s	$	50 75
" " 3s		75 90
" " Gallons		2 00 2 25
White Wax 2s		45 65
" " 3s		80 90
" " Gallons		1 75 2 00
Refugee 2s		80
" Extras, 2s		1 25 1 50
Green Lima 2s		90
" " small 2s		1 25

BERRIES

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Strawberries	$	50
" Extra Fancy Preserved Strawberries		1 20 1 25
No. 1 Ex. Pres. Strawberries		85
" 2 Standard Raspberries		75
" Ex. Pres. Red Raspberries		1 20
" Standard Blackberries		90
" 3 " "		
" 2 Extra Blackberries		1 20
" " Fancy "		
" Standard Gooseberries		80
" " Blueberries		70

T. J. MEEHAN & CO., Brokers, Baltimore.

Blackberries, 2s	$	85 90
" " Pres		1 10 1 15
Blueberries, 2s		65 70
Strawberries, 2s		50 55
" Preserved 1s		75 80
" " 2s		1 15 1 30
" Gallons		
Gooseberries, 2s		85 90
Raspberries, Red 2s		65 67½
" " " Preserved		1 00 1 10
" Black 2s		65 67½
" " " Preserved		1 00 1 10

CHERRIES.

Red 2s	$	55 60
White 2s		90 1 10
Extra White		1 20 1 30

CORN

M. MORFIT, Broker, Baltimore.

No. 2 Standard	$	62½ 70
" Choice		75 80
" Dry Pack		75 90
" Shoe Peg		77½ 1 00
" Choice Standard County		
" Standard County		
" " Extra County		
" Fancy County		

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 2 Full Standard, Shoepeg	$	55 60
" New York or Maine Style		55 70
" Seconds, Soaked		
" Standard, Evergreen		50 55

J. L. ROWLAND & CO., Brokers, Baltimore.

No. 2 Full Standnrd, Moist Pack	$	55 60
" New York or Maine Style		67½ 75
" Seconds		

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Sugar Corn, Harford Co.	$	50
" " " Dry Packed		65
" Ex. Sugar Corn, fine qual., dry pk'd.		85

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Full Standard, Moist	$	50	55 57½
" New York or Maine Style Dry Pack		50	55 60
" Seconds " " "			52

CORN AND TOMATOES.

No. 2	$	65
No. 3		

OKRA.

Standard 2s	$	70
" 3s		90

OKRA AND TOMATOES.

No. 2	$	57½ 60
No. 3		70 75

OYSTERS.

	Cash.	Regular.
2s, 4 Ounce	$	75
1s, 5 "		80 90
1s, 8 "		1 40 1 45
2s, 10 "		1 50 1 65
1s, Light Weight		45 47½
2s, Light Weight		
1s, Lunch Tins		
1s, 6 Ounce Selects		
2s, 12 " "		

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 1 Extra Lunch	$	1 00
" 2 "		
5 oz. No. 1 Standards		80
10 " "		1 50
5 oz. Standards, tall cans		80
10 " " "		1 50
4 oz. No. 1 Cove		75
8 " 2 "		1 40
No. 1 Light Weights		45
" 2 " "		85

PEARS.

Bartlett 2s	$	65
" 3s		75
Extra Bartlett 2s		
" " 3s		

PEACHES.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 3 Standard, Yellow	$	1 30 1 60
" Seconds, "		1 05 1 20
" Pie Unpeeled		75 80

T. J. MEEHAN & CO., Brokers, Baltimore.

3-lb. Extra Standard Yellow Peaches	$	1 50 1 60
3-lb. " Selected " "		1 65 1 75
No. 3 Standard, Yellow, country packed		1 40 1 45
" Seconds, Yellow		1 12½ 1 15
" " White		1 10 1 15
2-lb. " Peaches		85 90
No. 2 Standard, Yellow		1 10 1 15
" " White		1 10 1 15
Gallons, Pie		2 65 2 75
3-lb. Pie		72½ 80

M. MORFIT, Broker, Baltimore.

No. 2 Standard White	$	1 10
" Extra Standard, Yellow		1 15 1 20
" Seconds, White		80 85
" " Yellow		85 90
No. 3 Standard, White		1 40 1 50
" " Yellow		1 45 1 50
" " Extra Yellow		1 65 1 75
" Off Standard, Yellow		1 30 1 40
" Seconds, White		1 07½ 1 15
" " Yellow		1 15 1 25
" In Syrup		1 35 1 40
" Pie, Unpeeled		85 90
No. 6 " "		
Gallons, Pie, Unpeeled		2 75 2 90
" " Peeled		

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 3 Pies, Unpeeled	$	75
" " Peeled		1 00
Gallon Pies, Unpeeled		2 60
" " Peeled		3 75
No. 2 Seconds, White		80
" " Yellow		85
No. 3 Seconds, White		1 10
" " Yellow		1 15
No. 2 Standards, White		95
" " Yellow		1 00
No. 3 Standards, White		1 40
" " Yellow		1 45
" Ex. Selected, Yellow	1 60	1 75

PEAS.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Early June, Full Standard	$	65 75
" " " Sifted		85 1 10
" " " 2ds, labeled Standard		55 60
" Soaks		40 45
" Seconds		55 60
" Marrowfat, Full Standard		65 70
" " White		
" " Soaks		40 45

M. MORFIT, Broker, Baltimore.

2 Early June Standard		75 85
2 " Sifted		1 00 1 20
2 " Extra Sifted		1 10 1 35
2 " Extra Fine Sifted		1 40 1 60
2 " Petit Pois		1 75 2 00
2 " Off Standard		70 75
2 " Off Sifted		85 95
2 " Off Extra Sifted		95 1 15
2 " Off Sifted Petit Pois		1 40 1 75
2 " Seconds		60 70
2 " " Sifted		80 85
2 " " Extra Sifted		90 1 10
2 Marrowfat		75 85
2 " Sifted		85 95
2 " Extra Sifted		1 10 1 50
2 " Seconds		60 75
2 Sweet Extra		90 1 00
2 Sweet Petit Pois		1 50

PEAS—Continued.

	Cash.		Regular.	
T. G. CRANWELL & Co., Brokers, Baltimore				
No. 2 Second Marrowfat	$	.....	60	.....
" Standard " White	.....	.....	70	.....
" Second Early June	.....	.....	60	.....
" Standard "	.....	.....	75	.....
" Extra "	.....	.....	85	.....
" Sifted "	.....	.....	90	1 00
Ex. Sifted "	.....	.....	1 25	1 40
Ex. Fan.Sf'd " Petit Pois	.....	.....	1 60	1 75

PINEAPPLE.

Standard 1s, Eyeless and Coreless	.....	.....	.....	.....
" 2s, " "	.....	.....	1 00	1 10
" 1s, Cocktail	.....	.....	.....	95
" 2s, "	.....	.....	.....	.....
" 1s, Grated	.....	.....	85	90
" 2s, "	.....	.....	.....	.....
Extra 1s, Eyeless and Coreless	.....	.....	.....	.....
" 2s, "	.....	.....	.....	.....
" 1s, Grated	.....	.....	.....	1 00
" 2s, "	.....	.....	1 50	1 75
Preserved 2s, Eyeless and Coreless	.....	.....	.....	.....
" " Grated	.....	.....	.....	.....
Seconds 2s, Sliced	.....	.....	70	90
Pie Grated 3s	.....	.....	.....	70
Pie Grated, Gallons	.....	.....	2 10	.....

T. G. CRANWELL & CO., Brokers.				
No. 2 Seconds, Not Eyeless	$	.....	70	.....
" " Eyeless and Coreless	.....	.....	85	.....
" Standards, Not Eyeless	.....	.....	90	.....
" " Eyeless and Coreless	.....	.....	90	.....
" Ex. " "	.....	.....	1 20	.....
No. 1 Ex. Fancy Sliced, Eyel's & Corl's	.....	.....	.....	.....
" " Grated	.....	.....	1 00	.....
" " Cocktail	.....	.....	90	.....
No. 2 Extra Fancy Grated	.....	.....	1 75	.....
No. 3 Pie Grated, in Water	.....	.....	65	.....
" " in Syrup	.....	.....	70	.....
Gallon " in Water	.....	.....	2 00	.....
" " in Syrup	.....	.....	.....	.....

TOMATOES.

	Cash.		Regular.	
T. J. MEEHAN & CO., Brokers, Baltimore.				
No. 3 Full Standards	60	.....	62½	.....
" Seconds	.....	.....	57½	.....
No. 2 Full Standards	50	.....	52½	.....
" Seconds	47½	.....	50	.....
Gallons, Standard	1 65	.....	1 75	.....

J. L. ROWLAND & BRO., Brokers, Baltimore.				
No. 3 Full Standard	65	70	.....	.....
" Seconds	60	62½	.....	.....
No. 2 Full Standard	50	52½	.....	.....
" Seconds	45	50	.....	.....

H. H. TAYLOR & SON, Brokers, Baltimore.				
No. 3 Full Standard	.....	62½	65	67½
" Seconds, Labeled Standards	.....	.....	60	62½
No. 2 Full Standards	.....	.....	50	.....
" Seconds, Labeled Standards	45	.....	.....	47½

M. MORFIT, Broker, Baltimore.				
No. 3 Standard	70	65	.....	.....
" " Country	62½	65	.....	.....
" " Extras	80	90	.....	.....
No. 2 Standard	50	55	.....	.....
" " Country	47½	50	.....	.....
Gallon, Standard	1 95	2 15	.....	.....

T. G. CRANWELL & CO., Brokers, Baltimore.				
No. 2 Standard Tomatoes	50	.....	.....	.....
" 3 " "	62½	.....	.....	.....
" 3 Ex. Select Tomatoes, Tall Cans	95	.....	.....	.....
" 3 Second Tomatoes	60	.....	.....	.....
" 2 "	47½	.....	.....	.....
Gallon Standard Tomatoes	1 80	.....	.....	.....

NEW YORK CANNED GOODS MARKET.

(Reported by Special Correspondence.)

APPLES—Gallon New York State	2 00 @	2 25
" Maryland gallons	.....	1 90
APRICOTS—California Standards 2½s	.....	1 60
ASPARAGUS—Oyster Bay	3 75	4 00
" 3-lb. Tips	2 50	3 00
BEANS—No. 2 Lima	1 00	1 25
" No. 2 String, Southern	65	67½
" Baked, No. 3	72½	75
" N Y. String, 2s	1 00	1 50

NEW YORK CANNED GOODS MARKET—Continued.

CORN—No. 2 New York State	80	85
" " Maine	1 05	1 10
" " Southern	77½	80
" " Western, 2s	75	80
LOBSTER—Flats, ½-lb	1 85	2 05
" flats, 1-lb	3 50	3 75
OYSTERS—5 Ounce Standards	82½	92½
" 2-lb. 10 Ounce	1 55	1 75
PEACHES—2½-lb. Siandard, California Yellow	1 65	1 70
" 3-lb. Extra, California Yellow	2 45	2 50
" Southern Standard 3s	1 20	1 45
PEARS—California 2½-lb	1 50	1 75
PEAS—No. 2 Early June Extra Sifted	1 35	1 50
" " " " Sifted	1 05	1 20
" " " " Standard	75	80
" " " " Seconds	60	65
PINEAPPLE—No. 2, Eyeless and Coreless, Extra	1 75	1 85
" " Grated	1 75	1 90
" Standards	1 20	.....
" Gallon Pie, Grated	2 10	2 50
PUMPKIN—No. 3	50	65
Gallon	2 00	.....
SALMON—Columbia River talls, 1-lb	1 65	1 75
" " " flats, 1-lb	.....	1 85
" " " " ½-lb	1 12½	1 15
" Alaska Red, talls, 1-lb	1 15	1 23½
" Medium Red, talls, 1-lb	1 05	1 07½
" Chums, talls, 1-lb	.....	.....
" Sockeye, flats, 1-lb	.....	.....
" talls, 1-lb	1 60	1 67½
" flats, ½-lb	1 15	1 20
" Alaska Pink, talls, 1-lb	80	85
" Cohoes, talls, 1-lb	1 07½	1 10
" Cohoes, flats, 1-lb	1 15	1 17½
STRAWBERRIES—Gallons	4 25	.....
SUCCOTASH—Maine pack, 2s	.....	1 50
" other pack, 2s	.....	1 35
TOMATOES—No. 2 Standard Maryland	55	57½
" No. 3 " "	65	70
" No. 3 " New Jersey	70	75
" Gallons, Maryland	1 95	2 10
" Gallons, Jersey	2 00	2 25

CANS AND CANNERS' METALS.

F. O. B. BALTIMORE, MD.

CANNERS' AND PACKERS' SOLDERS.

	½x½	9x10	8x10
Drop and Bar	$ 18	17	16
Wire Coil	18½	17½	16½
Wire Segments			

CANS.

AMERICAN CAN COMPANY.

No. 1 S. H	$10 00 per thousand.
No. 2 S. H.	13 00 "
No. 2 P. H.	13 50 "
No. 3 P. H.	17 00 "
Gallon P. H.	42 50 "
No. 3 Jersey P. H., Standard,	18 00 "

SOLDER HEMMED CAPS.

S. H. $ .85 P. H. $1 30 P. A. H. $1 70 per thousand

INDEPENDENT PRICES.

No. 1.	2 S. H.	2 L. H.	3 Stand.	Gallons.
$9.50	$12.50	$13.00	$16.50	$40.00 per thousand

SOLDERING COPPERS MATERIALS, ETC.

Canmakers' Coppers	$ 24	.....	.....	.....
Carboys	1 50	.....	.....	.....

TIN PLATES.

I. C., 14x20, Charcoal Alloway	$	.....	.....	.....
I. C., 14x20, 107 lbs. Bessemer Steel	3 83	.....	.....	.....
I. C., 14x20, 100 lbs. Bessemer Steel	3 71	.....	.....	.....
I. C., 13½x19½, 95 lbs. Bessemer Steel	3 50	.....	.....	.....
I. C., 13½x19½, 90 lbs. Bessemer Steel	3 45	.....	.....	.....
I. C., 14x22, 110 lbs. Bessemer Steel	.....	.....	.....	.....
I. C., 14x22, 100 lbs. Bessemer Steel	4 01	.....	.....	.....

PIG TIN.

	5 to 10 tons	1 to 4 tons		
Straits	$30 40	30 65	.....	.....
Malacca	30 40	30 65	.....	.....

PIG LEAD.

Omaha	$ 4 70	4 75	.....	.....

Standard Sizes for Cans.

	DIAMETER.	HEIGHT.
No. 1 Cans	2 11-16 in.	4 in.
No. 2 Cans	3⅜ in.	4 9-16 in.
No. 2½—California	4 in.	4¾ in.
No. 3 Cans	4 3-16 in.	4⅞ in.
No. 6 Cans, to contain double the quantity of No. 3		
No. 10 Cans, (Gallons)	6¼ in.	6⅞ in.

All outside measure at largest parts.

We understand that SACCHARIN, as such, has been withdrawn from the market, and also the same article sold under several different names by several concerns.

They Could Not Stand The Test.

HEYDEN SUGAR, *the OLDEST and BEST, survives them all.*

This was introduced in America about six years ago by us. It has outlived all others.

Why?

Because it is the only SUGAR to use, outside of the Sugar Trust.

Branches: Boston, Chicago, Philadelphia, Providence, Montreal, Hamilton, } Canada.

LOCAL WESTERN AGENT:
E. E. MANHARD, - Waterloo, Iowa.
LOCAL SOUTHERN AGENT:
R. C. GRIFFITH & CO., Baltimore, Md,
LOCAL N. Y. STATE AGENT:
W. H. SMITH. - Le Roy, N. Y.

A. KLIPSTEIN & CO.,
122 Pearl Street,
NEW YORK CITY.

THE LARGEST CANNERS USE

PERFECTION SOLDERING FLUX

PERFECTION TOMATO COLORING

PERFECTION TOMATO COLORING

WE MAKE COLORING FOR SUGAR BEETS, FRUITS BERRIES, Etc. **SAMPLES FREE.**

BALTIMORE CHEMICAL COMPANY,

Write for particulars regard coloring etc. **SEVENTH & GOUGH STREETS, BALTIMORE, MD.**

ESTABLISHED 1870.

MAIER'S EXCELSIOR

SILVER LACQUER

Just what you want for rusty cans.

Will cover rusty spots and bring your cans back to their original color and your goods will look like fresh packed.

PUT UP IN 1, 2, 3, 5 AND 10 GALLON CANS.

JOHN G. MAIER'S SONS,
MANUFACTURERS OF
LACQUERS AND PAINTS,
ALL COLORS.
STAINS, VARNISHES, ETC.
BALTIMORE, MD.

CANTON BOX COMPANY,
2501 to 2515 Boston St.,
BALTIMORE, MD.

Packing Boxes.

Made up or in Shooks. Cargo or Carload.

When in Doubt

whether it be of how to pack any special article, of the exact directions to put up anything in canned or preserved goods,

Consult

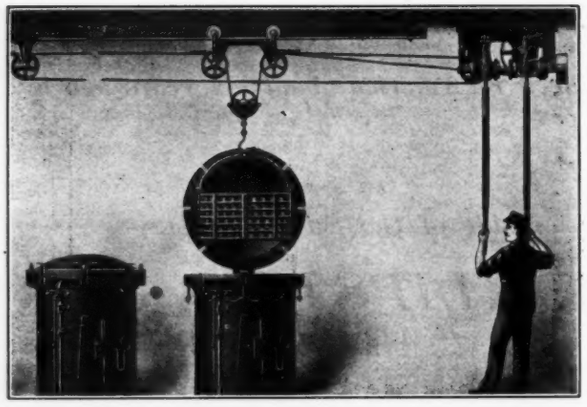
me, and I will give you the benefit of my years of experience in this line, and the charge will be very reasonable.

W. L. Hinchman,

26 Milton Ave., Baltimore, Md.

BETHLEHEM

BEST HOIST EVER BUILT.



Friction Clutches Throughout.
Sure Limit Stops. Greatest Daily Capacity.
MOST DURABLE.
No Hard Work For Operator.

MANUFACTURED BY

BETHLEHEM FOUNDRY AND MACHINE COMPANY,

SOUTH BETHLEHEM, PA.

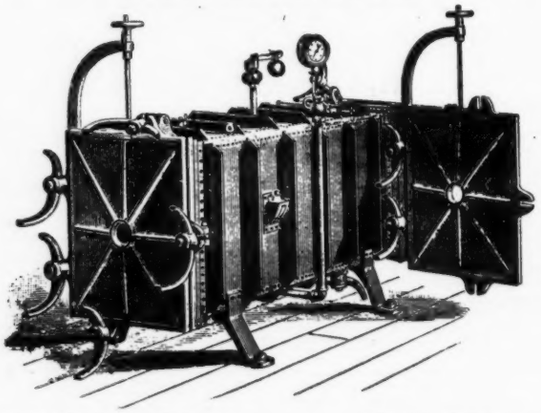
We are Specialists in Hoisting Machinery.

VANCE & BAKER MANUFACTURING CO.

MANUFACTURERS OF

CANNING MACHINERY

MUSCATINE, IOWA.



Standard Steam Boxes,
Upright Process Kettles,
Horizontal Kettles,
Open Vats,
Power Tomato Scalders,
Hand Tomato Scalders,
Double and Single,
Power Cranes,
Traveling Hoists,
Capping Machines,
Exhausters, Trays,
Factory Trucks,
Hoop Iron Crates,
Boilers and Tanks.

Workmanship the Best that Skilled Mechanics can Produce.

ESTIMATES FURNISHED ON SPECIAL WORK.

OUR CATALOGUE FOR THE ASKING.

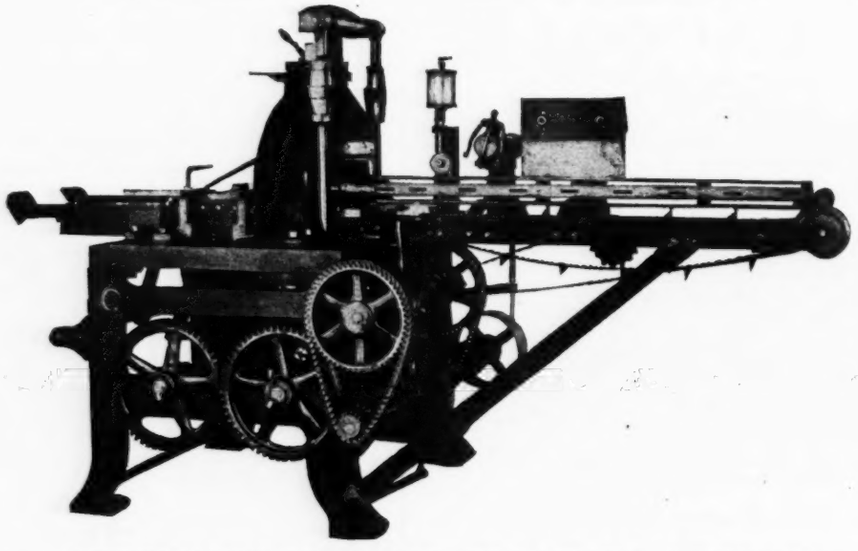
STEVENSON'S

LATEST IMPROVED SIDE SEAM LOCKING AND SOLDERING MACHINE.

PATENTED NOVEMBER 19, 1901. OTHER PATENTS PENDING.

This cut is a representation of our latest improved lock seam body forming machine with side seam soldering device combined.

The capacity of the machine is 50,000 bodies per day.



An important feature of this machine is its quick adjustment to the size can to be made.

Price on application.

We also manufacture AUTOMATIC HEADERS, FLOATERS, CRIMPERS, CAN TESTERS, POWER PRESSES, &c.
Machinery of all kinds Built to Order and Repaired.

STEVENSON & CO., 601-7 S. Caroline St., BALTIMORE, MD.

EMPLOYMENT EXCHANGE.

Paid subscribers can use this column *Free* for securing either positions or hands. To all others the charge is 20c. per line, one time, or 50c. per line, monthly; cash with order. Where the address is care of THE TRADE, stamps should be sent for answers, as the P. O. requires renewed postage on such.

HANDS WANTED.

WANTED—A thoroughly competant preserver who understands the manufacturing of preserves, jellies, pickles, catsup, bake-beans, etc. State experience, wages expected and give reference. Address B. B. C. Care of the Trade.

WANTED.—An up-to-date preserver, one capable of manufacturing high grade preserves, jellies. and mincemeat, as well as compound and cheap goods. Must be experienced in all departments. A good situation for right man. Address "Preserver" this office.

WANTED.—One thoroughly competent and with experience in canning Maine and New York style corn, hand and machine packed tomatoes, New York style apples, good dry pumpkin, string beans. Processor must have had a few years experience as head processor in a factory, who has had experience in having charge of the help as well as the interior working of the factory, and competent to keep his machinery in repair. Give names of whlesale houses and brokers who have handled your goods as your reference, also former employer. Parties who assume to be processors who have worked only as a helper, or as second or third hand in a factory need not reply, as it would be waste of time. Address W. P. "The Trade."

WANTED—A man to take charge of a can shop in the winter on square cans—one that can sharpen dies and set them in the presses, and to run an engine on an ice plant in summer time; must be sober, and a man that can take care of machinery. Address, J. B. McNab, Salem, Ohio.

WANTED—Active young man to take charge of cooking-room and oversight of cappers. State experience and wages required. Permanent position with advancement, if industrious and loyal. Address "Opportunity" care of The Trade.

SITUATIONS WANTED.

WANTED—Position by up-to-date processor, who understands the full line of corn, tomatoes, string beans, apples, pumpkin, etc., or in other words, fruits and vegetables of all kinds. Best of references. Address, Practical, care of The Trade.

POSITION WANTED—Being at liberty desire to engage with firm or corporation requiring services of manager or superintendent. I am also desirous after one year's approval, of getting an interest in the business, if possible. Can furnish reference if desired. Address X, care of The Trade.

WANTED—Position as superintendent and processor; have had 25 years experience in packing and processing all kinds of fruits and vegetables, oysters, shrimp, etc. I am up-to-date in the installation, care and working of all the modern machinery used in the factory, both as to the packing and can-making business. The finer grades of pineapples, berries, peas. corn, tomatoes and beans a specialty. I am strictly temperate, and can give any amount of best reference, including my last employers. Address Manager, care of The Trade.

I am open for an engagement the coming season with any company that will appreciate the services of a man who can manage a factory from the office down, no matter how large, with or without experienced help. Address "Central West," care of The Trade.

WANTED—Situation as manager or processor in packing house; understands processing in all its branches, also pipe-fitting, etc. Can make cans by hand or machinery and attend to all machinery for such. Twenty years of experience, best of references. Lawrence King, 2208 Fairmount avenue, Baltimore, Md.

WANTED—Position as superintendent or manager by January 1, 1905. Over twenty years practical experience packing fruits and vegetables of all kinds, also winter goods. For the past fifteen years superintendent or manager. Can show samples of this year, packed under my charge, corn tomatoes, string beans, apples and pumpkins. Understand machinery and can making. Can give best of reference as to character and ability. Address "Fidelity," care of The Trade.

Position Wanted—By a Practical Superintendent and Processor of 20 year's experience; can pack full line of fruits and vegetables; also, shrimp and oysters, baked beans, etc.; understand all the latest improved machinery for packing same. Address A., care of The Trade.

Notice to packers and canners---Your attention is called to the fact that the Superintendent Processors' Association furnishes you with first-class expert processors and superintendents free of charge, therefore, when you desire to make a change or are in need of a good superintendent or processor, kindly drop the Secretary a card or send stamps and he will furnish full particulars, so you can be placed in communication with several, and thereby select your own choice and make your own terms with them. For full particulars, address Wm. Smith, Secretary, Superintendent Processors' Association, care The Trade, Baltimore, Md.

WANTED—Position as Superintendent Processor; have had 13 years experience in Packing and Processing all kinds of fruits and vegetables. I am up-to-date in steam fitting and the installation, care and working of all the modern machinery used in a factory—in fact, can give plans and superintend the building of new plants complete; am a good manager of help, am strictly temperate and can give the best reference. Address, G. G. W., 612 East Grand River Street, Clinton, Mo.

WANTED—Position as processor for pea pack only in 1905. Expert on peas, large experience best of references. Address "Eastern" care of The Trade.

Pickle and Preserve Manufacturer wants position as foreman or manager of pickle or preserve factory. Thoroughly up-to-date; thirty years' experience; good references; strictly temperate. Also understands canning. S, 284 South Union street, Grand Rapids, Mich.

Now at liberty to engage with reliable established firm as Superintendent or Manager for 1905. Expert Corn and Pea Processor. Over twenty years experience in packing all kinds of fruits, vegetables and meats. Can build plant and set up all machinery if necessary. Have successfully managed all classes of help. Can furnish as good references as any man in the business. Have connections with very best wholesale houses east and west, and can aid you in selling your goods and extending your business. If you are willing to pay for experience and reliability, let me hear from you. Address, "New York," care of THE TRADE.

POSITION WANTED—Thoroughly up in the following lines: Condensed soups, 21 varieties; straight cream soup, 6 varieties; Scotch jams, jellies, and marmalade, pickled peaches, catsup, baked beans, hominy, pumpkin. Address, M. W., care of The Trade.

Wanted—A Position as Superintendent in a Pickle and Preserving Works; have formulæ for making all grades of goods; understand steam fitting and machinery and can furnish good reference. Address M. J., care of The Trade.

WANTED—A Position as Processor, have had ten (10) years experience in packing and canning all kinds of fruits, tomatoes. beans and pumpkins. can give the best of reference. Address, A. C. A., Box 213 Delhi, Ontario, Can.

EDWARD GUDEMAN, Ph. D.

Consulting Chemist *Chemical Engineer*

LEGAL AND TECHNICAL EXPERT

Special Attention Given to Food Products and Beverages:
Candies, Canned Goods, Cereals, Distilled Liquors, Fats, Meals, Starches, Sugars, Vinegars, Waters, Colors, Preservatives, etc.

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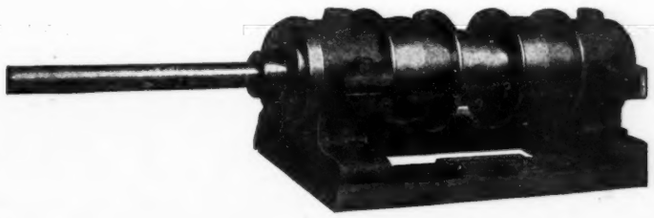
On
Business Corresponce
address us
Cadiz, Ohio.
Chisholm-Scott Co.

PINEAPPLE CORER.

The cut below represents a machine for the coring of Pineapples. The coring tube or cutter is made of brass and can be sharpened with a saw file; the hollow spindle is also lined with brass so that the core may pass through readily and fall out in the rear of machine.

Capacity from 8,000 to 10,000 per day of 10 hours. Speed of machine 400 to 500 revolutions per minute. Size of pulley on machine, 3½ inches in diameter, 2 inch face.



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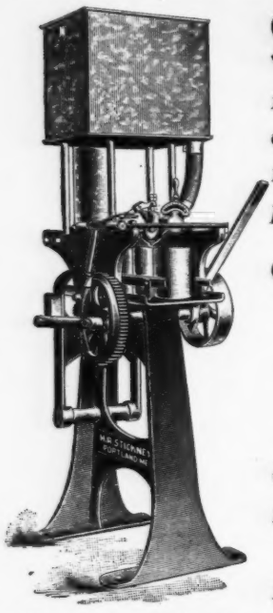
THE JOHN R. MITCHELL COMPANY

Canning and Canmaking Machinery,

Foot of Washington Street,

Baltimore, Md., U. S. A.



SYRUPING MACHINE

instantly adjustible for any quantity while going, and feeding one, two or three pound cans.

Capacity Single Line, 25,000 daily
Price $125.00.

Double Line, Double Capacity.
Price $175.00.

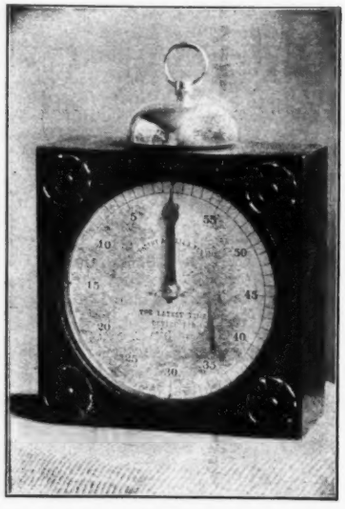
Special can filling machines for all purposes handling CONDENSED MILK, BAKED BEANS, FATS, OILS, MUSTARDS, &c., in round or square cans or glass jars.

New England agent for Sprague Canning Machinery Company's full line.

HENRY R. STICKNEY,
PORTLAND, ME.

The Newest Time Device for Processing.

NO MORE UNDERCOOKING.
NO MORE OVERCOOKING.
NO MORE ERRORS.



The Newest Time Device.

THE CLOCK WILL TELL YOU, AND KEEP YOU RIGHT

Simply turn the hand on the dial to the number of minutes the process calls for, and when that time is up the bell rings; not once, but first one minute before the time, and then again ***right on time.***

Dials Made With 60 or 120 Minutes, Just as Ordered.

Made by JOHN T. STAFF, Jr.
TERRE HAUTE, IND.

The Hastings Industrial Company,

79 Dearborn St., Chicago, Ill.

OUTFITTERS AND EQUIPPERS OF FRUIT AND VEGETABLE

Canning Factories.

Dealers in

Automatic Corn and Tomato Fillers,
Power Capping Machinery, Horizontal Retorts,
Traveling Hoists, Engines, Boilers,
Piping, Fittings, Belting, etc., etc.

You are solicited to correspond with us on anything pertaining to the canning line.

The South

Is the coming section of the country for all classes of woodworking industries. Its resources in desirable woods, both in quantity and variety, exceed those of any other section.

Factory Locations

Unequaled for stave, heading, box, fruit package and miscellaneous artiles made of wood may be obtained along the lines of the Southern Railway. *Refer to File No, 26325.*

M. V. RICHARDS,

LAND AND INDUSTRIAL AGENT,
SOUTHERN RAILWAY,
WASHINGTON, D. C.

BALTIMORE SOLDER WORKS.

A. SCHULTZ & CO.

FACTORY

1015, 1017 and 1019 EAST FAYETTE STREET.

Pig Tin, Pig Lead,

——Tin Plate.——

MANUFACTURERS OF

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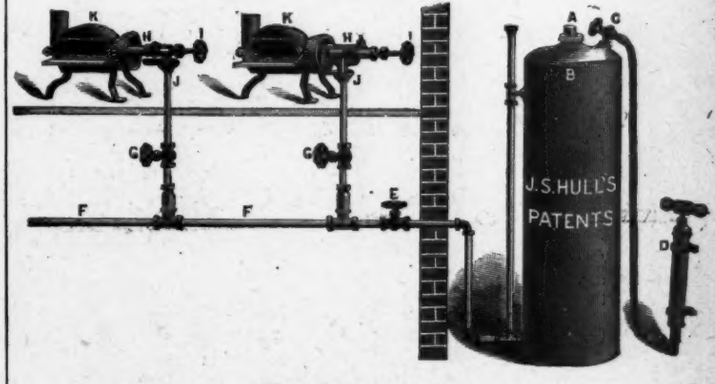

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